AMMUAL REPORT





# CONTENTS

Information for Investors	
Highlights	3
Report of the Chairman	4
Business Profile	7
Management Discussion and Analysis	
- Review of Operation	10
- Financial Review	14
Corporate Governance	18
Responsibilities of the Board	22
Corporate Social Responsibility	27
Shareholders and Management	28
Directors' Profile	34
Risk Factors	36
Connected Parties Transactions	38
Information of Subsidiary Companies	39
Report of Directors' Duties on Financial Statements	40
Report of Audit Committee	41
Report of Independent Auditor	43
Financial Statements	46

## INFORMATION FOR INVESTORS

Company Name	Bangkok Land Public Company Limited
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Registration Number 0107536001222

47/569-576 Moo 3, 10<sup>th</sup> Floor, New Geneva Registered Office

> Building, Popular 3 Road, Tambol Bannmai Amphur Pakkred, Nonthaburi 11120, Thailand

Telephone: 66-2-5044949 Facsimile: 66-2-5044986

Website www.bangkokland.co.th

www.impact.co.th

Thailand Securities Depository Company Limited Share Registrar

The Stock Exchange of Thailand Building

62 Rachadapisek Road, Klongtoey, Bangkok 10110 Telephone: 66-2-2292800 Facsimile: 66-2-3591262

Karin Audit Company Limited **Auditors** 

B1 6<sup>th</sup> Floor, Boonmitr Building

138 Silom Road, Bangrak, Bangkok 10500

Telephone: 66-2-6342484 Facsimile: 66-2-6342668

Siam Premier International Law Office Limited Legal Advisors

26<sup>th</sup> Floor, The Offices at Central World

999/9 Rama I Road, Pathumwan, Bangkok 10330 Telephone: 66-2-6461888 Facsimile: 66-2-6461919

Share Information Share Exchange: Stock Exchange of Thailand

Listing Date:	5 <sup>th</sup> February 1992
Par Value :	Baht 1 per share
Lot Size :	100 shares
Number of shares issued :	* 20,643,891,506
Stock Sector :	Property
Stock Symbol :	BLAND
Financial year-end:	31 March

Financial Calendar

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2014 full-year results announced :	30 May 2014
Record Date	9 July 2014
Share register to be closed	10 July 2014
Annual General Meeting to be held	30 July 2014

2015 results to be announced \*\*

June 2014 quarter	14 August 2014
September 2014 quarter	14 November 2014
December 2014 quarter	13 February 2015
March 2015 full year results	29 May 2015

<sup>\*</sup> as at 31 March 2014

<sup>\*\*</sup> subject to change

## **HIGHLIGHTS**

	2014	2013	Change
	Baht m	Baht m	%
Total recurring revenue	4,341	3,727	16.5
Other revenue	2,729	2,311	18.1
Net profit			
Owner of the Company	2,096	2,338	(10.4)
Minority interest	-	195	(100.0)
Total assets	55,220	50,802	8.7
Total liabilities	7,390	10,370	(28.7)
Shareholders' equity	47,830	40,432	18.3

	Baht	Baht	%
Earnings per share	0.10	0.13	(23.1)
Adjusted net asset value per share	2.43	2.40	1.3
Dividend per share **	0.04	0.03	33.3
Market share price at last trading date			
of the financial year	1.54	1.97	(21.8)

<sup>\*\*</sup> subject to AGM approval



## REPORT OF THE CHAIRMAN

#### **OVERVIEW**

The year under review was a challenging one for the Company. With the continuing worldwide economic weakness and local political tension, signs of slowdown in various sectors of the Thai economy have been obvious.

Central banks around the world have been lowering interest rates to a multi-year extreme. Although even greater extremes could be possible, the current situation would likely lead the world to an economic contraction which, in my opinion, is happening or fast approaching.

Despite operating under a difficult environment, last year was a year with encouraging progress for the Company. Investors, both existing and new, have shown their confidence in the long term prospect of the Company. In May 2013, warrant holders exercised their rights to purchase 2.63 million new ordinary shares of the Company at a price of Baht 1.9 per share. This capital increment has provided Bangkok Land with Baht 4,996 million new funds for working capital and to early repay the Company's bank loan of Baht 2,050 million borrowed in 2012 to buy back Impact Exhibition Management Company Limited from a foreign minority shareholder.

## **RESULTS**

In the year ended 31 March 2014, the Group reported a consolidated recurring operating profit of Baht 587 million and a net profit after non-recurring items and tax of Baht 2,096 million. During the year, the Group recognized an exchange loss of Baht 535 million in respect of the conversion of foreign currency bonds to Thai Baht at year end market exchange rates. Excluding this exchange loss, the Group would have recorded a net profit of Baht 2,631 million.

#### **DIVIDEND**

The directors have declared a dividend of Baht 0.04 per share. The recommended dividend will be proposed for shareholders' approval in the forthcoming Annual General Meeting on 30 July 2014.

In agreeing on this year's dividend, the board has also considered a higher amount of Baht 0.05 per share. However, in view of the ongoing unknown political situation, the board has finally proposed a dividend of Baht 0.04 per share which is an increase of 33.3% compared with last year.

Next year, with the Group's current financial position and developments, I am not only optimistic but confident that my fellow shareholders and I will be rewarded with a higher per share dividend payout of Baht 0.05.

#### **OPERATIONS**

In my report last year, I remarked that the Company planned to structure majority parts of its Impact exhibition and convention business into a real estate investment trust (REIT) and targeted to raise Baht 9.5 billion from an initial public offering (IPO) to sell 50% of this REIT in the second half of 2013.

Preparation works for this IPO plan dominated our daily affairs during the year and we have already filed an application with the Securities & Exchange Commission of Thailand (SEC) with approving procedures now at its final stage. A legal entity, RMI Company Limited, was also incorporated in July 2013 to act as manager of the investment trust once listing on the Stock Exchange of Thailand is complete. Although REIT is a worldwide accepted product, it is a new form of real estate investment in Thailand. The need to clarify and settle certain technical and legal issues among different government agencies and professional bodies has materially prolonged the listing approval process by the SEC.

I am aware of the concerns of investors on the progress of this IPO and would like to take this opportunity to reiterate that the position of the Company is to maximize the wealth of its shareholders. Please be assured that your management will use their best judgment and efforts to press ahead with the application and thereafter identify the most appropriate timing and market conditions to launch this IPO.

Last year, I also mentioned that new housing projects at our Srinakarin land bank were to be launched in early 2014. Design and major preparation works were completed during the first half of our financial year. However, with statistics of falling housing demand and tense political environment, in particular, during the second half of our financial year, it is apparent that we had already entered a period of slowdown. As political uncertainty was expected to take a further toll on the economy of the country, we had therefore reassessed our development plans and decided to temporary delay the launching of our housing projects to the second half of the current financial year.

With operating environment generally remained uncertain during last year, we did hold back other capital intensive developments, such as, new exhibition space, hotels and large shopping and entertainment facilities. Instead, we have focus on our daily operations and continue to construct the "Bee Hive" life style shopping complex, "Popular Walk" retail shop-house, "Double Lake" phase 2 residential condominiums and "Geneva Car park", a nine-storey parking facility with retail space on the ground floor.

**FINANCE** 

The Group's financial position has grown stronger.

Consolidated total assets rose 8.7 percent to Baht 55,220 million (2013 - Baht 50,802 million).

Consolidated total liabilities declined 28.7 percent to Baht 7,390 million (2013 - Baht 10,370 million). Excluding Baht 3,207 million of foreign currency bonds, the Group's interest bearing debts have fell to zero.

fell to zero.

Consolidated total liabilities to equity ratio was 0.15 times (2013 - 0.26 times), an improvement of

42 percent.

Shareholders' equity as at 31 March 2014 was Baht 47,830 million (2013 - Baht 40,432 million),

an increase of 18.3 percent.

Adjusted net asset value was Baht 50,139 million (2013 - Baht 42,404 million) representing

a per share value of Baht 2.43 (2013 - Baht 2.38), up 2.1 percent.

OUTLOOK

Under the current uncertain economic and political environment, I expect a difficult year ahead for the

Thai economy. However, with the Group's unique debt free position and the strength of its ongoing

businesses, Bangkok Land will withstand pressures and challenges that may be posed by the political

turmoil and slowing economic activities.

In the year ahead, we will continue to focus on those matters over which we do have control - our

operation and forge ahead with the IPO of Impact. At the same time, we will also continue to

complete our existing projects and monitor closely new developments on politics and market

conditions so as to identify the best opportunities to launch our ready-to-launch new projects.

**APPRECIATION** 

Finally, I would like to thank most sincerely for all the support and confidence extended to

the Company during the year ended 31 March 2014. Look forward to reporting further developments

and improvements in the coming year.

Anant Kanjanapas

Chairman

16 June 2014

## **BUSINESS PROFILE**

## **CORPORATE STRUCTURE**

#### Bangkok Land Public Company Limited ["BLAND"] Exhibition, Building Convention & Real Estate Management Retail Others Hotel and Services 100% 100% 97% 99.3% 100% Impact Exhibition Sinpornchai Muang Thong Bangkok Land Bangkok Land Company Limited Management Services and Agency Limited (Cayman Islands) Limited ["Spc"] Company Limited Management ["Agency"] ["Impact"] Company Limited ["Cayman"] ["MSM"] 100%\* 100% 97% 100% Spooner Limited Bangkok Airport RMI Muang Thong ["Spooner"] Company Limited **Building Services** Industry Company Limited ["RMI"] Company Limited ["MBS"] ["BAIC"]

## **REVENUE STRUCTURE**

		2014		2014 2013		201	2
Business	Operated by	Baht mn.	%	Baht mn.	%	Baht mn.	%
Real Estate	BLAND, BAIC, Spc	1,363	30.9	846	22.5	934	27.5
Exhibition, Convention & Hotel	Impact, RMI	2,660	60.3	2,554	67.8	2,129	62.7
Building Management	MBS, MSM	133	3.0	143	3.8	128	3.8
Retail	Agency	256	5.8	225	6.0	207	6.1
Others	Cayman, Spooner	-	0.0	-	0.0	-	0.0
Total Revenue		4,412	100.0	3,768	100.0	3,398	100.0

<sup>\* 60%</sup> owned by BLAND, 40% owned by Spc

#### **NATURE OF BUSINESS**

Bangkok Land is one of Thailand's long established property development companies. The Company has been focusing mainly on the development of large scale self-contained community projects such as Muang Thong Thani Chaengwattana and Muang Thing Thani Banga. Its community projects usually consist of residential accommodation with supporting commercial developments and full range of quality infrastructure facilities.

The Company has also diversified its interest into exhibition and convention business. Through its subsidiary, Impact Exhibition and Management Company Limited, Bangkok Land owns and manages more than 140,000 square meters of world class exhibition and convention space together with a convention hotel (Impact Novotel Hotel) and other related supporting facilities. The Impact Exhibition Center is now the largest and most comprehensive exhibition and convention facility in South East Asia.

#### **BUSINESS SEGMENT**

The Group's business can be classified into five major segments.

#### Real Estate

Real estate business mainly involves the development of residential housings and commercial properties for sale and rental. Products include single houses, townhouses, condominiums, shop-houses, high rise office buildings, community and retail malls. These projects vary from small sizes to very large self-contained communities. The Group's real estate business is primarily handled by Bangkok Land Public Company Limited, Bangkok Airport Industry Company and Sinpornchai Company Limited.

#### 2) Exhibition, Convention & Hotel

The exhibition and convention business offers customers an international standard venue with full range of facilities and services where government, private corporations and individuals can hold exhibitions, conventions and different kinds of activities such as concerts, entertainment shows, parties, receptions and examinations.

The venue also operates Impact Novotel Hotel and a wide variety of restaurants as well as catering facilities to support various kinds of activities and functions required by its customers.

## 3) Infrastructure and Building Management

Bangkok Land considers that after sales service is one of the key factors to ensure success of its real estate business. Two companies, Muang Thong Services and Management Company Limited and Muang Thong Building Services Company Limited, were established to take charge of infrastructure and building management, landscaping and waste treatment of the Group's large scale community projects.

## 4) Retail

Retail business is operated only at Muang Thong Thani Chaengwattanna. The Company runs small retail shops, food courts, fresh food market and car parks as to provide full community services to the residents of its property projects. These activities are operated by Bangkok Land Agency Company Limited.

## 5) Others

Bangkok Land (Cayman Islands) Limited is a Company incorporated in Cayman Islands. It was used to raise funds for the Company by issuing foreign currency bonds to investors.

Spooner Limited is a Hong Kong incorporated company. It remained inactive in the year ended 31 March 2014.

RMI Company Limited was incorporated on 30 July 2013. It shall be the manager of the Impact exhibition and convention facilities real estate investment trust, IMPACT REIT, once offered to the public under the requirement of the Stock Exchange of Thailand.

## MANAGEMENT DISCUSSION AND ANALYSIS - REVIEW OF OPERATION

#### PROFIT AND LOSS SUMMARY

		Revenue			Profit	
Baht millions	2014	2013	% change	2014	2013	% change
Business Segments						
- Real Estate	1,363	846	61.1	163	180	-9.4
- Exhibition, Convention & Hotel	2,660	2,554	4.2	505	666	-24.2
- Retail	256	225	13.8	106	67	58.2
- Others	133	143	-7.0	(17)	5	-440.0
- Inter-segment Elimination	(71)	(41)	73.2	31	(17)	-282.4
Total from Operation	4,341	3,727	16.5	788	901	-12.5
Corporate Expenses				(201)	(310)	-35.2
Recurring Profit				587	591	-0.7
Non-recurring Items						
- Net Borrowing Costs				(190)	(94)	102.1
- Foreign Exchange Gain/(Losses)				(535)	359	-249.0
- Reverse of accrued interest				450	-	
- Reverse of long outstanding				417	127	228.3
accounts payable						
- Reverse of provision for legal				500	-	
proceeding						
- Gain on Revaluation of				763	2,095	-63.6
Investment Properties						
- Gain on buy-back of				387	-	
exchangeable notes						
- Other Non-recurring Items				2	7	-71.4
Profit before Tax				2,381	3,085	-22.8
Income Tax				(285)	(552)	-48.4
Profit for the Year				2,096	2,533	-17.3
Minority Interest				-	(195)	-100.0
Profit attributable to Shareholders				2,096	2,338	-10.4

#### **OVERVIEW**

For the year ending 31 March 2014, the Group's total recurring revenue increased by 16.5 percent to Baht 4,341 million (2013 - Baht 3,727 million) primarily resulting from the increase of its continuing business operations in real estate, exhibition, conventions and hotel. Recurring business operating profit before tax was more or less the same as last year at Baht 587 million (2013 - Baht 591 million).

The Group also recorded Baht 535 million foreign exchange loss (2013 - Exchange gain of Baht 359 million), Baht 763 million (2013 - Baht 2,095 million) gain on revaluation of investment

properties, Baht 450 million and Baht 417 million write-backs of over accrued interest and unclaimed accounts payable, Baht 500 million reversal of lawsuit provision and Baht 190 million net interest expenses.

Overall, after income tax expenses of Baht 285 million, Bangkok Land recorded a consolidated net profit of Baht 2,096 million compared to Baht 2,338 million a year ago.

### **REAL ESTATE**

Baht millions	2014	2013**	% change
Revenue	1,363	846	61.1
Cost of Sales	(1,163)	(544)	113.8
Gross Profit	200	302	-33.8
Other Revenue	107	28	282.1
	307	330	-7.0
Selling & Admin. Expenses	(144)	(150)	-4.0
Contribution to Recurring Profit	163	180	-9.4
Gross Profit Margin	14.7%	35.7%	-21.0

Real estate revenue recognized in the year comprised mainly sales of the Company new condominium project "Double Lake" and 100 rai of undeveloped land from the Company's land bank at Srinakarin Road.

Although real estate revenue rose 61.1 percent to Baht 1,363 million, gross profit of Baht 200 million was 33.8 percent lower than last year. The higher profit recognized last year was the result of land sales with low book cost at Muang Thong Thani Chaengwattana.

Selling and administration expenses remained relatively the same as last year at Baht 144 million.

Overall, contribution to recurring profit before tax for the year decreased 9.4 percent to Baht 163 million (2013 - Baht 180 million).

\*\* Reconciliation with the segment information presented under note 25 of the audited accounts for the year ended 31 March 2013:-

Segment profit - real estate per audited accounts	384
Less: dividend income from Impact	(365)
Add: corporate expenses included under	
real estate segment	
(a) Impact share purchase expenses	30
(b) arrangement fee for bank loan to buy Impact shares	36
(c) final expense on debt restructuring	<u>95</u>
Adjusted real estate recurring profit	<u>180</u>

#### **EXHIBITION. CONVENTION & HOTEL**

Baht millions	2014	2013	% change
Revenue	2,660	2,554	4.2
Cost of Sales	(1,538)	(1,363)	12.8
Gross Profit	1,122	1,191	-5.8
Other Revenue	17	13	30.8
	1,139	1,204	-5.4
Selling & Admin. Expenses	(634)	(538)	17.8
Contribution to Recurring Profit	505	666	-24.2
Gross Profit Margin	42.2%	46.6%	-4.4
Occupancy Rate	51.8%	53.0%	-1.2

Impact's revenue came from its four principal business areas - exhibition & convention space rental, 53% (2013 - 55%); food & beverages, 21% (2013 - 20%); hotel, 7% (2013 - 6%) and other supplementary exhibition services, 19 percent (2013 - 19%).

Exhibition space utilization declined slightly by 1.2 percent to 51.8 percent. This shortfall was fully offset by a 4.2 percent increase in average rental rate during the year. In effect, exhibition space rental revenue for the year was Baht 1,404 million compared to Baht 1,414 million a year before.

Food and beverage revenue increased by 6.1 percent to Baht 555 million (2013 - Baht 523 million) resulting mainly from price increment and higher business volume corresponding to the increase of visitors.

Other services revenue rose 11 percent to Baht 523 million (2013 - Baht 471 million) which being the results of price increment and more supplementary exhibition services provided for customers.

Since its commencement of business in February 2011, Impact Novotel has been acting as an important supplementary service attracting more events to its exhibition and convention halls. This year the hotel recorded revenue of Baht 178 million (2013 - Baht 146 million) and EBITDA of Baht 31 million (2013 - Baht 10 million). Net loss after depreciation was Baht 5 million as compared to a net loss of Baht 10 million a year before.

With the effect of inflation and the increase in sales volume, cost of sales rose 12.8 percent to Baht 1,538 million (2013 - Baht 1,363 million). Sales and administration expenses also increased 17.8 percent to Baht 634 million (2013 - Baht 538 million) mainly as the result of more depreciation charges on completed venue upgrades and more manpower expenses to cope with the increased business.

Overall, our exhibition, convention and hotel business increased its revenue by 20 percent to Baht 2,660 million (2013 - Baht 2,554 million). However, this growth did not translate down to operating profit because of higher direct cost and administration overheads. As such, recurring profit before tax declined by 24.2 percent to Baht 505 million from Baht 666 million a year ago.

#### RETAIL AND BUILDING MANAGEMENT

				Infrastructure and		
	Retail			Buildir	ng Manage	ment
Baht millions	2014	2013	% change	2014	2013	% change
Revenue	256	225	13.8	133	143	-7.0
Cost of Sales	(143)	(149)	-4.0	(123)	(125)	-1.6
Gross Profit	113	76	48.7	10	18	-44.4
Other Revenue	31	17	82.4	6	6	0.0
	144	93	54.8	16	24	-33.3
Selling & Admin. Expenses	(38)	(26)	46.2	(33)	(19)	73.7
Contribution to Recurring Profit	106	67	58.2	(17)	5	-440.0
Gross Profit Margin	44.1%	33.8%	10.4	7.5%	12.6%	-5.1

Retail and building management are non-core businesses, established as supplementary services for the real estate projects of the Group at Muang Thong Thani. Performance during the year remained broadly unchanged with insignificant variances compared to the year before.

Overall, the Group reported contributing profit of Baht 106 million from its retail business and a loss of Baht 17 million from its infrastructure and building management business for the year ended 31 March 2014.

#### **NON-RECURRING ITEMS**

The Group recorded Baht 535 million exchange loss (2013 - Baht 359 million exchange gain) on conversion of its foreign currency bonds at prevailing market exchange rates as at 31 March 2014. Net borrowing cost for the year increased by 96 million to Baht 190 million (2013 - Baht 94 million) mainly resulted from interest expenses on discount of a debt instrument received from the Group's customer.

During the year, the Group revalued its investment properties to reflect the market value of these assets, and as such, reported a gain of Baht 763 million (2013 - Baht 2.095 million) presented as other revenue in the Group's income statements.

Other non-recurring items for the year mainly comprised Baht 450 million gain write-back of over accrued interest, Baht 417 million reversal of unclaimed accounts payable, Baht 500 million write-back of lawsuit provision and Baht 387 million gain on repurchase below nominal value of the Group's foreign currency bonds.

#### **INCOME TAX**

Income tax expenses for the year comprised of corporation income tax of Baht 119 million (2013 - Baht 180 million) on profits of the Company's subsidiaries and Baht 166 million of deferred tax on revaluation surplus of investment properties.

## MANAGEMENT DISCUSSION AND ANALYSIS - FINANCIAL REVIEW

#### **NET ASSET VALUE PER SHARE**

One common benchmark to determine the underlying value of a company is by calculating its total net asset value. Using this approach, Bangkok Land's adjusted consolidated net assets value per share on 31 March 2014 stood at Baht 2.43 (2013 - Baht 2.38). The Company's closing share price on that date was Baht 1.54 (2013 - Baht 1.97) representing a discount of 36.6 percent (2013 - 17.3 percent) to its adjusted net asset value.

#### Adjusted net asset value per share

Baht millions	2014	2013
Total shareholders' equity	47,830	40,432
Minority interest	0	0
Deferred tax on revaluation surplus	1,587	1,403
of property, plant & equipments		
Deferred tax on revaluation surplus	722	569
of investment properties		
Adjusted shareholders equity	50,139	42,404
Number of shares in issue (millions)	20,644	17,795
Value per share (Baht)	2.43	2.38
Closing market price per share (Baht) - last trading	1.54	1.97
day of March		
Share price premium/(discount)	(36.6%)	(17.3%)

#### **ASSETS**

Total assets of the Group increased 8.7 percent to Baht 55,220 million (2013 - Baht 50,802 million) mainly as the result of proceeds of Baht 4,996 million received from issuing new ordinary shares of the Company to Bland-W2 warrant holders in May 2013.

Key components of assets comprised "property, plant and equipment" (41.5%), "real estate development cost" (26.8%), "land held for future use" (13.2%), "investment property" (8.6%) as well as cash and cash equivalent (7.9%), details of which are summarized next.

#### Real estate development cost

Baht millions	2014	2013	% change
Undeveloped Land			
- Srinakarin Road	12,373	13,287	-6.9
- Muang Thong Thani & Others	1,531	1,090	40.5
	13,904	14,377	-3.3
Finished Products & Work in Progress	519	705	-26.4
Uncompleted Condominiums	227	227	0.0
Other discontinued Projects	143	143	0.0
Total	14,793	15,452	-4.3

Real estate development cost remained broadly unchanged compared to last year. The slight decrease of 4.3 percent to Baht 14,793 million (2013 - Baht 15,452 million) was primarily the net result of sales of 100 rai of undeveloped land at Srinakarin Road and the acquisition of 31 rai of land with close proximity to the Impact exhibition and convention venue.

#### Land held for future use

Land held for future use comprised a 375 rai of land and lake in the middle of Bangkok Land's flagship development, Muang Thong Thani, Chaengwattana. Book cost of this land was Baht 7,285 million, which remained the same as the year before. No market valuation was done during the year as management assessed that there was no indication of any value impairment, and land capital value in Greater Bangkok, including areas close to Muang Thong Thani, continued to rise during the year ended 31 March 2014.

#### Property, plant and equipments

Major new addition for the year was Baht 1,162 million of revaluation surplus which being an adjustment correcting an accounting error of last year's revaluation surplus of the group's asset revaluation exercise. This correction does not affect net profit of the Company and its subsidiaries for both financial years ended 31 March 2013 and 31 March 2014. Other capital expenditure for the year included Baht 150 million incurred mainly on renovation of the Group's offices and the additions of office equipments and furniture.

After deducting the total amount of depreciation charges of Baht 593 million, reported net book value of property, plant and equipments as at 31 March 2014 increased 4.3 percent to Baht 22,917 million (2013 - Baht 21,972 million).

## **Investment property**

In response to market situation, the Company's community mall development "Bee Hive" at Muang Thong Thani which, at the time of this report, is still under construction has been repositioned as a rental property project. In the last quarter of the year total development cost of Baht 469 million Baht was reclassified as investment property (previously grouped under real estate development cost). A revaluation done at the end of the year resulted in a revaluation gain of Baht 134 million. Other investment properties were also revalued in the last quarter of the year with a surplus of Baht 629 million.

All property valuation was performed by an independent third party professional appraiser approved by the Stock Exchange of Thailand.

Taken together, total investment property increase by 39 percent to Baht 4,724 million (2013 - Baht 3,398 million) with a total revaluation surplus of Baht 763 million (2013 - Baht 2,095 million) recognized as other revenue in the consolidated financial statement of the Company.

## **LIQUIDITY**

Net cash flow from recurring operating activities increased by Baht 609 million to Baht 1,389 million (2013 - Baht 780 million) primarily resulting from the effect of more cash outflow generated by higher revenue from sales of land inventory during the year ended 31 March 2014.

Non-recurring cash flow from investing activities included Baht 51 million interest incomes and Baht 2 million from the disposal of fixed assets.

Non-recurring cash flow from financial activities comprised Baht 4,999 million of issuing new shares to warrant holders of the Company.

Total recurring and non-recurring cash flow generated during the year was Baht 5,661 million. Together with cash of Baht 1,342 million brought forward from 31 March 2013, these cash flows were applied to settle bank borrowings (Baht 2,050 million), pay dividend (Baht 619 million), interest (Baht 237 million), capital expenditure (Baht 382 million), buy back of foreign currency bonds (Baht 153 million) and renovation of investment properties (Baht 94 million).

During the year, the Group also increased its short term investment in interest bearing debentures and fixed deposits with local financial institutions by 3,087 million to Baht 3,201 million (2013 Baht 114 million).

In effect, Bangkok Land's consolidated statements of cash flows for the year ended 31 March 2014 recorded a net decrease of Baht 180 million in cash and cash equivalent to Baht 1,162 million (2013 - Baht 1,342 million).

## **LIABILITIES**

Consolidated total liabilities as at 31 March 2014 declined 28.7 percent to Baht 7,390 million compared to Baht 10,370 million in 2013. This reduced the Group's total liabilities to equity ratio to 0.15 times from 0.26 times a year ago.

Consolidated net total liabilities (net of cash, cash equivalent and short term investments) as at 31 March 2014 was Baht 3,028 million compared to Baht 8,914 million in 2013. This reduced the Group's net total liabilities to equity ratio to 0.06 times from 0.22 times a year ago.

The following table presents a summary of the Group's total liabilities as at 31 March 2014.

Baht millions	Total	Interest Bearing	Non-interest Bearing
Bank Loans	-	-	-
Unsecured Debts in Default *			
- Bonds	2,754	2,754	-
- Overdue Interest (Bonds)	453	-	453
	3,207	2,754	453
Deferred Tax	2,409	-	2,409
Other Liabilities & Accruals	1,774	-	1,774
Total Liabilities	7,390	2,754	4,636
Total Liabilities excluding Bonds	4,183	-	4,183

<sup>\*</sup> The Baht 3,207 million unsecured bonds were in default for 15 years since 1999.

#### SHAREHOLDERS' EQUITY

Shareholders' equity rose 18.3 percent to Baht 47,830 million (2013 - Baht 40,432 million) chiefly reflecting the consolidated net profit after of Baht 2,096 million for the year ended 31 March 2014 together with Baht 4,999 million proceeds from the issuance of new shares to warrant holders of the Company.

## **COMMITMENT AND CONTINGENT LIABILITIES**

As at 31 March 2014, the Group had major pending lawsuits of Baht 130 million by property buyers claiming refund of deposits paid on uncompleted projects and Baht 194 million by a contractor demanding settlement of a dispute on construction work performed. Adequate provisions of all these pending cases were made and accounted for in the Group's financial statements.

There were no other major commitment and contingent liabilities as at 31 March 2014 which might materially affect the financial position of the Group.

## **CORPORATE GOVERNANCE**

#### **SUMMARY**

Bangkok Land recognizes the importance of good corporate governance practices and procedures. The Board of Directors believes that by maintaining a high standard of business ethics and by following good corporate governance practices will provide a strong background for the long term success of the Group.

#### **CORPORATE GOVERNANCE PRACTICES**

The Group is committed to a policy of good and adequate corporate governance. During the financial year ended 31 March 2014, Bangkok Land applied all guidelines set forth by the Stock Exchange of Thailand and the Securities and Exchange Commission with the following exception:-

There is no separation of roles of the Chairman and Chief Executive - Mr. Anant Kanjanapas is the Company's Chairman and Chief Executive.

The Company is of the view that it is in the best interest of Bangkok Land that Mr. Anant Kanjanapas, with his profound local and international expertise, shall continue in his dual capacity as the Chairman and Chief Executive of the Company. Although the Company's Chairman and Chief Executive is the same individual, authority is not concentrated, as responsibilities are also shared with other directors. In addition, all major decisions are made after consultation with other Directors and approved by meetings of the board. The Company considers that it functions effectively and efficiently with the current board structure.

#### RIGHTS OF SHAREHOLDERS

The Board of Directors recognizes that it is its duty to protect the rights of all shareholders. The Company has a policy to make sure that all shareholders are entitled to the following rights:-

- (1) buy, sell, or transfer shares,
- (2) share in the profit of the Company,
- (3) obtain relevant and adequate information on the Company in a timely and regular basis, and
- (4) participate and vote in the shareholder meetings, as required under Thai listed company law and regulations, such as, to elect or remove members of the board, appoint external auditors, dividend payment, and change of company's article of association.

All processes and procedures for shareholders meetings are in accordance with the SET recommended best practice. To allow shareholders sufficient time and to facilitate equitable treatment of all shareholders, the Company provides shareholders, with at least 7 days in advance of the meeting, a notice on the meeting date, time and venue as well as an agenda with relevant supporting

information and reports. Shareholders who were unable to attend a meeting in person can appoint any other person or independent director of the Company as their proxy. Voting procedures and method were explained to the shareholders during the meeting, and ballet cards are used to ensure transparency and provide evidence for any necessary future reference.

The Company's last Annual General Meeting of shareholders was held on 31 July 2013, at 11.00 a.m., at the Royal Jubilee Ballroom, Impact Challenger, Muang Thong Thani, Bannmai, Pakkred, Nonthaburi. Nine Directors, including the Chief Executive and four Independent Non-executive Directors, attended the meeting. Notice of the meeting with supplementary information was sent to the shareholders by mail more than 7 days prior to the date of the meeting. The same notice was also published on a daily newspaper for 3 consecutive days before the meeting. All documents were prepared in both Thai and English.

At the meeting, total shareholders attending in person or by proxy was 1,308, representing 8,612,333,079 shares or 41.72 percent of the total issued shares of the Company. The Company's external auditor, Karin Audit Company Limited, and the Company's legal advisor, Siam Premier, were invited to the meeting in order to render assistance to the Board in answering questions from the shareholders.

During the course of the meeting, all shareholders were given equal chance to express their opinion and to pose questions to the board of directors on the operations of the Company. All issues raised by the shareholders were properly clarified by the Directors, and questions and answers having material effects to the Company were recorded in the minute of the meeting.

#### **EQUITABLE TREATMENT OF SHAREHOLDERS**

The Board of Directors acknowledges that it is its duty to maintain an equitable treatment to all groups of shareholders of the Company, individual or institutional. Basic rights of shareholders are outlined under the previous section - "Right of Shareholders".

To protect the equitable rights of all shareholders, the Group prohibits directors, and staff to use inside information acquired at work for personal benefits. Directors and all employees are not allowed to conduct a connected transaction that may have conflict of interest with the Company and its subsidiaries. If it is necessary, for the benefit of the Group, to conduct a connected transaction, it must comply with all the SET rules, procedures and disclosure of connected transaction by a listed company.

#### **ROLE OF STAKEHOLDERS**

The board of Directors understands the importance of fair treatment to all stakeholders such as customers, employees, suppliers, shareholders, investors, creditors, community, the government, competitors and external auditors. Bangkok Land respects the rights of all stakeholders and provides channels for stakeholders to communicate with the Group for unfair treatment and misconduct complaints. Procedures and practice on treatment of major groups of stakeholders are summarized next.

#### **Shareholders**

The Company strictly adheres to the practice of treating all shareholders equally. Details of shareholders equal rights are disclosed in previous sections on "Rights of Shareholders" and "Equitable Treatment of Shareholders". All businesses of the Group are operated with honesty, prudent financial management and good business ethics as to ensure continuing growth and maximizing wealth of the shareholders.

#### **Customers**

Bangkok Land appreciates the correlation between the success of its business and customers' satisfaction. The Group provides its customers high standard products as well as services at fair and competitive prices and uses its best efforts to meet all contractual commitments.

## **Employees**

Bangkok Land recognizes the contribution of employees for the success of the Company. It is the Group's policy to treat all staff members fairly in relation to remuneration, welfare, training and discipline. Bangkok Land adopts a decentralized policy on matter concerning staff welfare and development. Individual companies within the group are given flexibilities to set their own detailed schemes according to the need and specific working conditions of each entity.

The Group encourages employees to attend various work related outside courses. Selected employees are eligible to attend workshops and seminars presented by experts and academics to strengthen effectiveness and teamwork. Bangkok Land also provides in-house work related training programs, talks and activities at regular intervals on selected functional areas with the aim to assist professional development of individual employees and to strengthen the general work performance of the staff.

The Group pays proper attention on the general well-being of its employees. Individual companies within the group organize their own recreational events and activities with the aim to help balancing work and leisure of the workforce. Bangkok Land also employs appropriate safety measures in all its work places to prevent accidents, injuries and other related health issues.

#### **Creditors**

Bangkok Land's policy is to equally and fairly treat its creditors and lenders.

Like all other major companies in Thailand with substantial borrowings, the financial crisis of 1997 caused Bangkok Land to default on all its local and foreign borrowings. Following the defaults, the Group had pursued various debt restructuring and settlement schemes with creditors, both secured and unsecured. These schemes include debt settlement with lenders by debt/asset swap, debt/equity swap and debt buy-back from bondholders. All debt restructurings and bond buy-backs had substantial discounts to the nominal value of the original debts. As at date of this report, all restructured debts had been settled in accordance with the debt restructuring agreements.

Bangkok Land had treated all creditors fairly by honoring all signed debt restructuring agreements, and it will continue to repurchase, whenever appropriate, the remaining outstanding foreign currency bonds offered in the open market by bondholders.

For all new debts incurred after the financial crisis, creditors will be treated fairly and equally in accordance with agreed terms and conditions.

## **Suppliers**

The Group adheres to the policy of equitable treatment to all suppliers and honors all commitments as stipulated in agreements with suppliers. Bangkok Land also uses its best efforts to avoid choosing suppliers with conflict of interest to connected persons of the Company and its subsidiaries.

#### **Competitors**

Bangkok Land respects fair and ethical competition practices in treating its competitors. The Group does not use any unethical and fraudulent means in acquiring trade and related secrets as well as businesses from its competitors.

#### **DISCLOSURE AND TRANSPARENCY**

It is the policy of Bangkok Land to make disclosure of all important information relevant to the Company, both financial and non-financial, correctly, accurately, on a timely basis and transparently through easy-to-access channels that are trustworthy.

Corporation information is disseminated on a timely basis through different channels including annual and quarterly reports, press releases and published announcements. The Group maintains 2 websites, <a href="www.bangkokland.co.th">www.bangkokland.co.th</a> and <a href="www.impact.co.th">www.impact.co.th</a> offering investors and customer timely access to the Group's financial and business information. These web sites will be updated and improved on a continuing basis in 2014 and going forward.

Bangkok Land also maintains regular dialogue with investors and analysts to keep them informed on the Group's developments. Any party who is interested in the Company's information can contact investor relation at Tel. 66-2-5044949 (ext.1022) or Fax. 66-2-5044986.

## RESPONSIBILITIES OF THE BOARD

#### **Board Structure**

#### Summary

As at 31 March 2014, there were 11 directors including three Executive Directors, four Non-executive Directors and four Independent Non-executive Directors. The Board believes that the balance between Executive and Non-executive Directors is appropriate in providing adequate checks and balances to safeguard the interest of all groups of shareholders.

Non-executive Directors, come from a variety of different backgrounds, have a diverse range of business and professional experience. Their views and participation in board meetings provide independent opinions and judgments on strategic, business and management issues of the Company.

The Company has four Independent Non-executive Directors. Among these independent directors, at least one of whom has appropriate accounting and financial management expertise. Qualifications of all Independent Non-executive Directors comply with the guidelines for assessment of independence as stipulated by the SET and SEC.

#### Director Appointment, Re-election and Removal

The Company's Article of Association provides that at each Annual General Meeting, one-third of the directors who have held office for the longest term shall retire. If the number is not a multiple of three, then the number nearest to one-third shall retire from office. Retiring directors shall be eligible for re-election at the Annual General Meeting of the Company.

The Board is empowered under the Article of Association to appoint qualified person as a Director to fill a casual vacancy.

In selection of new directors, the Company adopts a transparent approach with the following procedures:-

- 1) Major shareholders may propose suitable candidates to the Board of Directors of the Company.
- 2) Candidates for appointment as directors may be sourced by referrals from the Company's existing Directors, Executives or by using the services of executive search firms.
- 3) Candidates for appointment as executive and non-executive directors may be sourced internally from the management team of the Company.
- 4) Before a prospective person is formally nominated, it is required to obtain the opinion and majority consensus of all existing Directors before the Board seeks approval of the appointment in shareholders meetings.

## Company Secretary

The Company Secretary of the Company is responsible to take and keep minutes of all Board meetings and ensure that all applicable meeting rules and regulations are followed. He also maintains a register of original minutes of meeting, which are open for inspection by all directors.

## **Committees**

As at 31 March 2014, the Company has two committees: the Audit Committee and the Executive Board.

#### **Audit Committee**

The Audit Committee was established in 2001, and it consists of three Independent Directors. Mr. Thumgrong Chientachakul was the Chairman and the other members are Mr. Supavat Saicheua and Mr. Siriwat Likitnuruk.

The Audit Committee meets at least four times a year to consider the Company's financial reporting, effectiveness of the internal control system, compliance with SET as well as SEC and other relevant regulations. It is also responsible for the review and recommendation of appointment, reappointment, removal and remuneration of the external auditors.

All members of the Audit Committee have significant knowledge and experience in the area of finance as well as possess sufficient knowledge in understanding accounting and financial regulation and reporting.

The Audit Committee held 4 meetings during the year ended 31 March 2014. The attendance record of each member is set out below:-

Directors	Meetings attended/Total
Mr. Thumgrong Chientachakul	4/4
Mr. Supavat Saicheua	4/4
Mr. Siriwat Likitnuruk	4/4

## **Executive Board**

The Executive Board was established in 2010. Including the Chief Executive Officer, it consists of 3 directors. The Executive Board handles and manages the daily operation of the Group.

The Executive Board held 12 meetings during the year ended 31 March 2014. The attendance record of each member is set out below:-

Directors	Meetings attended/Total
Mr. Anant Kanjanapas	12/12
Mr. Sui Hung Kanjanapas	12/12
Mr. Shui Pang Kanjanapas	10/12

#### Remuneration and Nomination Committee

Bangkok Land has not established any Remuneration Committee and Nomination Committee. At present, matters related to remuneration and director nomination are managed by the Executive Directors with assistance from other members of the board. In the light of Bangkok Land's current operation and simple management structure, the Company considers it appropriate to maintain its existing arrangement.

## Role and Responsibilities of the Board

#### Overall Responsibilities

The Board has the responsibility for management of the Group, which includes formulating business strategies, reviewing and approving the Group's ongoing vision and mission, setting financial targets, ensuring proper risk management, and directing as well as supervising the Group's affairs and operations.

The Board makes broad policy decision and delegates the day-to-day management and operation to the management of the Group. The Executive Directors, lead by the Chief Executive, are closely involved in the daily operation of the Company and its subsidiaries. The Executive Directors regularly review and ensure that an effective system of internal control exists to safeguard all interest of the Group.

#### Role on Corporate Governance

The Board is committed to good corporate governance and set out as a policy to follow and implement principles and recommendations as detailed in "The Principles of Good Governance for Listed Companies" published by the SET.

## **Business Conduct**

The Board requires all employees of the Group to conduct business in a professional, ethical and fair manner. Bangkok Land requires all group companies comply with all laws, and specific industry rules, regulations and practices. Employees must perform their duties with care and honesty, giving or receiving illicit payments is not allowed. General guidelines to employees on company rules, regulations, work conducts and disciplinary actions are set out in the staff handbooks of each individual company in the Group.

#### Conflict of Interest

The Board of Directors understands that it is its duty to consider the issue of conflict of interest in all transactions of the Group. There is a clear guideline on the approval of transactions involving conflict of interest with connected persons.

In case of a potential conflict of interest involving a shareholder or a Director, Bangkok Land has a policy to arrange meetings in which Independent Non-Executive Directors with no conflict of interest will attend and discuss the matter. A Director who and/or person connected to him has potential conflict of interest in any transaction shall not vote or be counted in the quorum of the meeting.

The Board also monitors proper compliance of all requirements regarding criteria, procedures and disclosure under the rules of the SET.

During the year ended 31 March 2014 there was no contract, arrangement or transaction that demands the Board's consideration on the issue of conflict of interest.

### Internal Control

The Board has responsibility for maintaining an effective and adequate internal control system to safeguard the Group's assets and shareholders' interest. The system includes a well-defined organizational structure, proper segregation of duties and effective check and balance procedures wherever appropriate.

Bangkok Land has an internal audit department; it reports directly to the Audit Committee and performs independent regular financial as well as operational reviews to monitor the effectiveness of the internal control system of the Group. Audit reports are prepared with analysis of weaknesses and recommendations for improvement, and these reports are reviewed by the Audit Committee. Recommended actions will be considered and implemented as and when considered appropriate.

#### Risk Management Policy

The Board understands the importance of risk management and is constantly in alert of possible threats that may affect the business of the Company. Measures are in place to access and manage risk factors, internal and external, through the work of the Audit Committee and the internal audit department. The Executive Directors also involve closely in the day-to-day management of the Group and review regularly all risk factors affecting its performance and development.

## **Board Meetings**

The board meets from time to time and has a policy for holding at least 4 meetings per year.

There were 5 board meetings during the year under review. At the meetings the Directors discussed and formulated company strategies; the Directors also reviewed and approved quarter and annual results as well as other significant issues and general operation of the Group.

Other than regular meetings, the Chairman also meets with non-executive directors and independent non-executive directors to discuss particular corporate and business matters. Non-executive Directors are free to arrange meetings among themselves without involvement of the management team.

All Directors have unrestricted access to the Company Secretary who is in charge for ensuring that meeting procedures and regulations are properly followed. They also have access to relevant information in respect of the meetings. They can also ask for further information or request the Board to approve in retaining independent professional advisors, if necessary.

7 day advance notice of all board meetings are given to all directors, and all directors are free to include matters in the meeting agenda.

The attendance record of the Board meetings held in the year ended 31 March 2014 is set out below:-

Directors	Meetings attended/Total
Executive Directors	
Mr. Anant Kanjanapas	5/5
Mr. Sui Hung Kanjanapas	5/5
Mr. Shui Pang Kanjanapas	5/5
Non-Executive Directors	
Mr. Sakorn Kanjanapas	0/5
Mr. Burin Wongsanguan	4/5
Mr. Wattanasak Sanitwongse	4/5
Mr. Tawin Boonruangkhao	5/5
Independent Non-Executive Directors	
Mr. Thumrong Chientachakul	5/5
Mr. Supavat Saicheua	5/5
Mr. Siriwat Likitnuruk	5/5
Mr. Panya Boonyapiwat	5/5

#### **Board Self Assessment**

The Board of Directors has a policy to hold at least one meeting per year to review, discuss and assess the performance of its members. The last assessment meeting was held on 30 May 2014.

#### Remuneration

The Board of Directors is responsible for the policy on remuneration of Directors and senior management. The Group's policy is to provide fair and competitive remunerations based on business needs and industry practice. For determining the amount of fees pay to Directors, market rates and factors such as contribution are also taken into consideration. No Director is allowed to involve in decisions relating to his own remuneration. Management remuneration is assessed by the Executive Directors and is based on individual employee's job responsible and performance.

## **Board and Management Training**

Bangkok Land has a policy to support skill and knowledge development of the Directors and senior management by encourage them to attend seminars and courses on topics which would improve quality and efficiency of their work.

## CORPORATE SOCIAL RESPONSIBILITY

Since the recent promotion of corporate social responsibility concepts by the Stock Exchange of Thailand, the Company has identified the following areas for attention and compliance:-

- 1) Good corporate governance
- 2) Fair competition
- 3) Human right observation
- 4) Fair treatment of employees
- 5) Fair treatments to suppliers and customers
- 6) Caring for the environment and society

As committed to be a good corporate citizen, the Group cares about the society and the environment. Bangkok Land promotes the conservation of energy within its operation, and all its project layout, construction and landscaping designs meets high standards of environmental protection. The Group installs effective waste management, sewerage systems and flooding controls in all its housing and investment property projects. The Muang Thong Thani housing estate and Impact exhibition facilities are good examples to display the high standard of practices adopted by Bangkok Land on its commitment to good environmental care and protection.

During the year, Bangkok Land and its subsidiaries also made a few donations to non-profit making and charitable organizations that help the less fortunate in the society.

Although the Group has been following this social responsibility polices (details included under Corporation Governance Practice section of this report), no written procedure manual has been prepared at the time of preparing this report. In view of the Group's organization structure and nature of its current business, the board of directors believes that the current arrangement is appropriate and adequate.

## SHAREHOLDERS AND MANAGEMENT

#### **EQUITY**

#### Ordinary shares

On 18 April 2014, authorized capital of the Company was increased to 29,584,073,225 shares (2013 - 26,671,687,159 shares) with par value of Baht 1 per shares. This increase was made as a result of the Company shareholders approving the issuance of 6,950,000,000 units of warrants (Bland-W4) to the existing shareholders of the Company.

On 31 March 2013, warrant holders of Bland-W2 exercised their rights and purchased 216,702,385 ordinary shares of the Company at a price of Baht 1.90 per share. On the same date, warrant holders of Bland-W3 exercised their rights and purchased 970,706 ordinary shares of the Company at a price of Baht 1.50 per share. Registration of these new shares with the Ministry of Commerce was completed on 4 April 2013.

On 2 May 2013, the final exercise date of Bland-W2, warrant holders exercised their rights and purchased 2,629,378,748 ordinary shares of the Company at a price of Baht 1.90 per share. Registration of these new shares with the Ministry of Commerce was completed on 15 May 2013.

On 30 June 2013, warrant holders of Bland-W3 exercised their rights and purchased 112,359 ordinary shares of the Company at a price of Baht 1.5 per share.

On 30 September 2013, warrant holders of Bland-W3 exercised their rights and purchased 63,898 ordinary shares of the Company at a price of Baht 1.5 per share. On the same date, warrant holders of Bland-W4 exercised their rights and purchased 1,368,013 ordinary shares of the Company at a price of Baht 2 per share.

On 31 March 2014, warrant holders of Bland-W3 exercised their rights and purchased 16,122 ordinary shares of the Company at a price of Baht 1.7 per share. On the same date, warrant holders of Bland-W4 exercised their rights and purchased 64,956 ordinary shares of the Company at a price of Baht 2 per share. Registration of these new shares with the Ministry of Commerce was completed on 4 April 2014.

In effect, as at 31 March 2014, the Company had authorized capital of Baht 29,584,073,225 (2013 - Baht 26,671,687,159) divided into 29,584,073,225 shares with a par value of 1 Baht per share. Paid-up capital was Baht 20,643,891,506 (2013 - Baht 17,795,295,397) representing 20,643,891,506 ordinary shares fully paid up at a par value of 1 Baht each.

On 6 June, 2014 the Company closed its share register and its list of shareholders revealed the following major information.

- (a) Number of shareholders 32,129
- (b) Investors holding Non-voting depository receipts ("NVDR") 498,131,385 shares

Total NVDR represents 2.44 percent of all paid-up shares of the Company and is not entitled to vote (except in the case of delisting) in shareholders' meetings. NVDR shares information can be found at the web site of the Stock Exchange of Thailand, <a href="https://www.set.or.th">www.set.or.th</a>.

#### **Warrants**

The Company has the following warrant listed on the Stock Exchange of Thailand as at the date of this report.

## 1) BLAND-W3

BLAND-W3
1,994,248,065
1:1
1st year - Baht 1.1
2nd year - Baht 1.3
3rd year - Baht 1.5
4th year - Baht 1.7
5th year - Baht 1.9
every 3 months
7 November 2015
2,522,076
1,991,533,610

## 2) BLAND-W4

Security symbol	BLAND-W4
Total units	6,949,753,569
Exercise ratio (warrant : share)	1:1
Exercise price (per share)	Baht 2.0
Exercise date	every 3 months
Expiry date	2 July 2018
Total units exercised	1,432,969
Total units remaining	6,948,320,600

#### **MAJOR SHAREHOLDERS**

Details of the 10 largest shareholders of the Company, according to the most up-to-date shareholder list as at 6 June 2014 are listed below.

		Number	% to paid-up
Rank	Name	of shares	capital
1	Mr. Anant Kanjanapas	4,203,166,760	20.36
2	Miss Archchara Worasaknukul	639,643,267	3.10
3	Mr. Jean-Marie Verbugghe	577,080,000	2.80
4	Thai NVDR Co. Ltd.	498,131,385	2.41
5	Mr. Wanchai Phanvichien	430,100,000	2.08
6	Mr. Chanya Mahadamrongkul	393,745,680	1.91
7	Mr. Sakorn Kanjanapas	269,851,065	1.31
8	Bangkok Land (Cayman Island) limited	212,096,990	1.03
9	Mr. Watchara Kaewsawang	210,000,000	1.02
10	State Street Bank Europe Limited	207,856,700	1.01
	Total	7,641,671,847	37.02

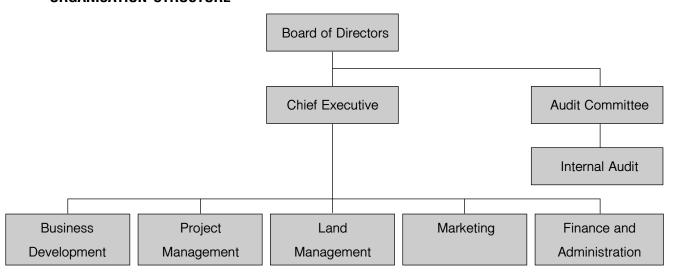
Source: Thailand Securities Company Limited

#### **DIVIDEND POLICY**

The Company has a policy to pay an annual dividend of not more than 50 percent of its net profit after tax and legal reserves. In recommending dividend payments, the board of directors will take into consideration the Company and the Group's consolidated operating results, financial position, liquidity, future business plans and other management related factors.

Subsidiaries of the Company do not set dividend payment policies based on a percentage of net profit after tax. Dividend will be decided by each of the subsidiary's board of directors on a case by case basis, and in fixing the amount of payment, operating results, financial position, liquidity, future business plans and other management related factors will be taken into consideration.

#### **ORGANISATION STRUCTURE**



#### **MANAGEMENT STRUCTURE**

As at date of this report the Board of Directors of Bangkok Land consists of the following members:

**Executive Directors** 

Mr. Anant Kanjanapas \*

Mr. Sui Hung Kanjanapas

Mr. Shui Pang Kanjanapas

Non-executive Directors

Mr. Sakorn Kanjanapas

Mr. Burin Wongsanhuan

Mr. Wattanasak Sanitwongse

Mr. Tawin Boonruangkhao

\* Chairman of the Board and Chief Executive Officer

### Independent Directors

Mr. Thumrong Chientachakul (Chairman)

Mr. Supavat Saicheua

Mr. Siriwat Likitnuruk

Mr. Panya Boonyapiwat

## AUTHORIZED SIGNATURE

Signing authority of the Directors is governed by clause 25 of the Company's Article of Association. To bind the Company, it requires the following signatures.

- 1) Mr. Anant Kanjanapas signs jointly with an executive director or a non-executive director together with the affix of the Company Seal.
- 2) Mr. Sui Hung or Mr. Shui Pang signs jointly with a non-executive director together with the affix of the Company Seal.

### SCOPE OF DUTIES AND RESPONSIBILITIES OF THE BOARD OF DIRECTORS

Duties and responsibilities of the directors are summarized next.

- 1) Perform duties in compliance with the law, the Company's objectives and article of association, and the resolutions of shareholders' meetings.
- Determine and approve business policies, goals, operational plans and annual budgets of the Company.
- 3) Appoint directors, in accordance with the rules under the Public Company Act and the Securities and Exchange Act, to fill vacant positions occurred other than retirement by rotation.
- 4) Appoint independent directors and/or auditing directors under the requirement of law and guidelines of governing securities and exchange regulatory body.
- 5) Appoint another person as operator of the Company's business under the control of the Board of Directors or empower the person, within a period of time as the board thinks suitable, with the authority that the board may revoke, revise or modify.

- 6) Consider and approve transactions involving acquisitions or disposals of assets unless such transactions require approval from a meeting of shareholders. Such consideration for approval shall conform to the relevant rules, regulations and/or notifications of the securities exchange.
- 7) Consider and approve related transactions unless such transactions require approval from a meeting of shareholders. Such consideration for approval shall conform to the relevant rules, regulations and/or notifications of the securities exchange.
- 8) Consider and approve interim dividend payments to shareholders when the Company makes profits and gains liquidity that enables it to do so and report on such dividend payments to the next meeting of shareholders.
- 9) Conduct businesses that have been approved and/or assigned to the Board of Directors by a meeting of shareholders.
- 10) Implementation of an effective internal control and internal audit systems in the Company.
- 11) Schedule an annual general shareholders meeting to be organized at least once every year and a board meeting at least once every three months, and arrange to send out notices of meeting in advance according to the periods of time as required by law.
- 12) Consider and amend authorize signatures of the Company.

#### SCOPE OF DUTIES AND RESPONSIBILITIES OF THE AUDIT COMMITTEE

The Audit Committee reports to the Board of Directors, its duties and responsibilities are summarized next.

- 1) Review the accuracy and adequacy of the Company's financial reports.
- 2) Review the Company's internal control system and internal audit system to ensure that they are suitable and efficient. Determine the internal audit unit's independence as well as approve the appointment, transfer, and dismissal of the chief of an internal audit unit or any unit being responsible for the Company's internal audit.
- 3) Review compliance with the Securities and Exchange Acts, regulation of the SET and any other relevant law.
- 4) Consider, select and nominate an independent person as the Company's auditor and to propose such person's remuneration as well as attend a non-management meeting with the auditor at least once a year.
- 5) Review connected transactions, or transactions that may lead to conflicts of interests as to ensure that the Company complies with all related rules.

- 6) Prepare and disclose in the Company's annual report an audit committee's report which must be signed by the Audit Committee's Chairman and consists of at least the following information:
  - an opinion on the accuracy, completeness and creditability of the Company's financial report;
  - an opinion on the adequacy of the Company's internal control system;
  - an opinion on the compliance with SEC's and SET's laws and regulation and other laws relevant to the Company's business;
  - an opinion on the suitability of an auditor;
  - an opinion on transactions that may lead to conflicts of interest;
  - the number of audit committee meetings and the attendance of such meetings by each committee member;
  - an opinion or overview comment on issues that have arisen as the audit committee performed its duties as defined in the committee's charter; and
  - any other matters which should be made available to shareholders and general investors within the scope of duties and responsibilities assigned by the Company's Board of Directors.
- 7) Perform other duties as assigned by the Board of Directors of the Company with the consent of the Audit Committee.

## **DIRECTORS' REMUNERATION**

The Company compensated its directors in the form of an annual fee based on meeting attendance. Payment of fees is normally made in the following financial year after the annual general meeting ("AGM"). Total director remuneration for the year ended 31 March 2014 was set at 6.89 million Baht at the AGM of 31 July 2013. Actual remuneration paid in the year was Baht 5.66 million.

#### SENIOR MANAGEMENT'S REMUNERATION

	2014		2013	
	Number of Amount		Number of	Amount
	Persons	(Baht million)	Persons	(Baht million)
Salary and Allowance				
- Directors	5	14.28	4	11.55
- Senior Management	9	11.22	9	8.04
Total	14	25.50	13	19.59

## **DIRECTORS' PROFILE**

### Anant Kanjanapas Ph.D.

Chairman

#### Chief Executive Officer

Age 73, Mr. Anant Kanjanpas has been the Chief Executive Officer of the Company since 1990. He was appointed Chairman of the Group in 2003. Mr. Kanjanpas was educated in Thailand and Switzerland. He has had wide international experience in real estate, manufacturing, banking and retail sectors. Mr. Kanjanapas previously owned and operated several public and private companies in Asia, Europe and North America over a career span of more than 50 years.

## Sui Hung Kanjanapas B.Sc.

#### **Managing Director**

Age 41, Mr. Sui Hung Kanjanapas is a son of the Chairman. He was appointed director of the Company in 2001. Mr. Kanjanapas was educated in Hong Kong and the United Kingdom. He is also a Director of Impact Exhibition Management Company Limited.

## Shui Pang Kanjanapas B.A.

#### **Executive Director**

Age 39, Mr. Shui Pang Kanjanapas is a son of the Chairman. He was appointed director of the Company in 2003. Mr. Kanjanapas was educated in Hong Kong and the United Kingdom. He is also the managing director of Impact Exhibition Management Company Limited.

#### Sakorn Kanjanapas

## Non-executive Director

Age 65, Mr. Sakorn Kanjanapas was appointed director of the Company in 1999. He is a brother of the Chairman. Mr. Kanjanapas was educated in Thailand and has had significant experience in property development. He is also a director of the Company's subsidiaries Bangkok Airport Industry Company Limited, Bangkok Land Agency Company Limited and Bangkok Land (Cayman Islands) Limited.

#### Burin Wongsanguan B.Arch.

#### Non-Executive Director

Age 78, Mr. Burin Wongsanguan was appointed director of the Company in 1993. He was educated in Thailand and the United States of America. Mr. Wongsanguan has had significant experience in real estate business. He is also a director of his privately owned investment, Muang Thong Seiko Company Limited and Thossapol Land Company Limited.

## Wattanasak Sanitwongse

#### Non-Executive Director

Age 73, Mr. Wattanasak Sanitwongse was appointed director in 1993. He was educated in Thailand and Switzerland. Mr. Sanitwongse has had many years of experience in real estate, construction and watch business. He is also a director of his privately owned investment, Univest group of companies.

## Mr. Tawin Boonruangkhao LL.B.

## Non-Executive Director

Age 70, Mr. Boonruangkhao was appointed director of the Company in 2001. He was educated in Thailand and has had many years of experience in purchase, sale and management of land in Thailand.

## Thumrong Chientachakul B.A.

## Independent Non-executive Director

#### Chairman of Audit Committee

Age 56, Mr. Thumrong Chientachakul was appointed director of the Company on 27 January 2010. He was educated in Thailand and has had significant experience in management and corporate finance. Mr. Chientachakul is an independent director and the chairman of the audit committee.

## Supavat Saicheua M.A.

### Independent Non-executive Director

Age 55, Mr. Supavat Saicheua was appointed director of the Company on 9 August 2010. He was educated in Thailand and the United States of America. Mr. Saicheua has had significant experience in capital markets, securities trading and company research. He is an independent director and a member of the audit committee.

## Siriwat Likitnuruk M.A.

## Independent Non-executive Director

Age 61, Mr. Likitnuruk was appointed director of the Company on 19 October 2010. He was educated in Thailand and the United Kingdom. Mr. Likitnuruk has had significant experience in finance, management and banking. He is an independent director and a member of the audit committee.

## Panya Boonyapiwat PhD

#### Independent Non-executive Director

Age 51, Mr. Boonyapiwat was appointed director of the Company on 19 October 2010. He was educated in Thailand and the United States of America. Mr. Boonyapiwat has had significant experience in information technology and management. He is an independent director.

## **RISK FACTORS**

## **Demand risk**

Market demand is particular important for Bangkok Land's real estate business. A benefit shortfall may result from lower than projected actual demands, which will in turn cause financial and other distress for the Company. Since the root cause of demand shortfalls is from planning overestimation, the Group adopts a prudent approach in its project development planning which includes detailed consideration of benefit shortfall analysis and close follow-ups on cost overruns.

## Operational risk

Operational risk is the risk of loss resulting from failed internal processes, which includes frauds, workplace safety, product defects, assets damages, system failure, data entry, accounting error and mandatory reporting. The Company's management adopts a proactive approach and closely involved in the day-to-day operation of the business. Internal controls are also in place to detect and safeguard operational risk wherever appropriate.

## **Currency risk**

The policy of the Group is to minimize its exposure to foreign currency fluctuations. Foreign exchange transactions will be hedged whenever feasible and cost effective. With the exception of two foreign currency bonds, US Dollars 13.38 million and Swiss Francs 61.6 million, the Group's assets, operational cash flow and bank borrowings are denominated in Thai Baht. The Company has not hedged its foreign currency bond liabilities as hedging cost is prohibitively high and settlement date remains uncertain. The following analysis illustrates the effect on profit for a one per cent change in exchange rate of Baht against USD and CHF.

		Un-hedged amount (Baht mn)	Profit effect of 1% rate change
US Dollars Bonds			
- Principal	USD 13.38	436	4.36
- Put Premium	USD 1.40	46	0.46
Swiss Francs Bonds	CHF 61.60	2,272	22.72
Total		2,754	27.54

### Interest rate risk

The Group is exposed to interest rate risk due to the impact of rate changes on interest bearing debts with floating interest rates. The following analysis illustrates the effect on profit per year of a one per cent interest rate change.

			Profit effect
	Fixed	Floating	of 1%
	interest rate	interest rate	change in
Baht millions	borrowings	borrowings	interest rate
	20.101190	Donowingo	miorosi rato
Bonds	2,754	-	-

# Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in raising fund to meet its commitments and operating requirements. Liquidity risk may arise from situations in which the Group cannot find customers or buyers of its products or assets on a timely basis at times of poor market liquidity. The Group takes a conscientious approach when deciding its sources and applications of funds to ensure sufficient liquidity to meet its obligations.

## **CONNECTED PARTIES TRANSACTIONS**

In the normal course of business, the Group may occasionally need to conduct transactions with related parties.

For the year ended 31 March 2014, the Group disclosed details of transactions with related parties under note 5 of the Notes to Financial Statements. These transactions comprised those between the Company and its fully owned subsidiaries and those between fellow subsidiaries within Bangkok Land Group.

The Audit Committee have reviewed all connected party transactions and confirmed that these transactions were entered into by the Company and its subsidiaries in the normal course of business of the Group, under normal commercial terms, and in the interest of the Group and its shareholders.

The external auditor of the Company has also reviewed all connected party transactions and has the opinion that these transactions were properly and fairly disclosed in the financial statements of the Company for the year ended 31 March 2014.

During the year, the Company did not conduct any connected party transactions which were subject to the procedural and disclosure requirements under the rules of SET.

# **INFORMATION OF SUBSIDIARY COMPANIES**

Subsidiaries	Equity Interest	Address	Principal Activities	Issued Capital
Impact Exhibition Management Company Limited	100%	99 Popular Road, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 980 5500 Fax. (02) 504 4445	Exhibition, convention & hotel	12,952,714,100
Bangkok Airport Industry Company Limited [Note (2)]	100%	47/569-576 Moo 3, 10/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 504 4949 Fax. (02) 504 4982	Property development	5,320,000,000
Sinpornchai Company Limited	100%	47/569-576 Moo 3, 10/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 504 4949 Fax. (02) 504 4982	Property development	30,000,000
Bangkok Land Agency Company Limited	99.3%	47/563-574 Moo 3, 9/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 503 5040 Fax. (02) 503 5064	Retail	200,000,000
Muang Thong Services and Management Company Limited	97%	47/567-568, Moo 3, 9/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 980 5500 Fax. (02) 503 4784	Infrastructure management	25,000,000
Muang Thong Building Services Company Limited	97%	47/567-568, Moo 3, 9/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 980 5500 Fax. (02) 503 4784	Building management	12,500,000
Bangkok Land (Cayman Islands) Limited [incorporated in Cayman Islands]	100%	G/F, Caledonian House Mary Street, P.O. Box 1043 Cayman Islands Tel. (345) 949 0050	Issuer of USD & CHF Bonds	US\$ 10,000
Spooner Limited [incorporated in Hong Kong]	100%	27/F Stelux House 698 Prince Edward Road East San Po King, Hong Kong	Dormant	HK\$ 2
RMI Company Limited	100%	47/569-576 Moo 3, 10/F New Geneva Building Popular Road 3, Bannmai Pakkred, Nonthaburi 11120 Tel. (02) 833 5576	REIT management	10,000,000

## Notes:

- (1) Unless otherwise stated, issued capital of all subsidiaries are in Thai Baht.
- (2) 60% owned by Bangkok Land Public Co. Ltd. & 40% owned by Sinpornchai Ltd.

REPORT OF DIRECTORS' DUTIES ON FINANCIAL STATEMENTS

The Board of Directors is responsible for the maintenance of proper accounting records and the

preparation and fair presentation of the financial statements of Bangkok Land Public Company

Limited and its subsidiaries.

The Directors also have responsibility for selecting suitable accounting policies and applying them

consistently, and for taking such step as are reasonable open to them to safeguard assets of the

Company and prevent and detect fraud and irregularities. In carrying out this duty, the Board entrusts

the Audit Committee to undertake responsibility in ensuring credible financial reporting and proper

internal control systems are in place.

The financial statements and other financial information, presented in this report, have been prepared

in accordance with generally accepted accounting standards applied on a consistence basis and

supported by prudent and reasonable judgments and estimates made by management.

The going concern basis is adopted to prepare the financial statements. The Directors have no

reason to believe that the group will not be a going concern in the foreseeable future based on

forecasts and available assets and cash resources in the Company.

The financial statements have been audited by Karin Audit Company Limited, an independent audit

firm, which was given unrestricted access to all financial records and related information, including

minutes of meetings of shareholders and the board of directors. A report by the independent auditor

is presented as part of this Annual Report for the year ended 31 March 2014.

Anant Kanjanapas

Chairman and Chief Executive

## REPORT OF AUDIT COMMITTEE

Dear Shareholders,

The Audit Committee of Bangkok Land Public Company Limited has three members. On 30 May 2014 as this report is being prepared, the Chairman is Mr. Thumrong Chientachakul, and other members are Mr. Supavat Saicheua and Mr. Siriwat Likitnuruk.

The Audit Committee has duties assigned by the Board of Directors. These duties are set by the Directors in accordance with the guidelines recommended by the Stock Exchange of Thailand.

During the year ended 31 March 2014, the Audit Committee has met totally of 4 times. The attendance record of each member is set out below:-

	Meetings attended/
Committee member	Total
Mr.Thumrong Chientachakul	4/4
Mr. Supavat Saicheua	4/4
Mr. Siriwat Likitnuruk	4/4

Major works performed by the Audit Committee are summarized next.

- 1) Review and the accuracy and adequacy of the Company's financial reports.
- 2) Review the Company's internal control system and internal audit system to ensure that they are suitable and efficient. Determine the internal audit unit's independence as well as approve the appointment, transfer, and dismissal of the chief of an internal audit unit or any unit being responsible for the Company's internal audit.
- 3) Review compliance with the Securities and Exchange Acts, regulation of the SET and any other relevant law.
- 4) Consider, select and nominate an independent person as the Company's auditor and to propose such person's remuneration as well as attend a non-management meeting with the auditor at least 1 time per annum. Such meeting in the previous year were totally 4 times.
- 5) Review connected transactions, or transactions that may lead to conflicts of interests as to ensure that the Company complies with all related rules.
- 6) Prepare and disclose in the Company's annual report an audit committee's report which must be signed by the Audit Committee's Chairman and consists of at least the following information:
  - a. an opinion on the accuracy, completeness and creditability of the Company's financial report;

b. an opinion on the adequacy of the Company's internal control system;

c. an opinion on the compliance with SEC's and SET's laws and regulation and other laws

relevant to the Company's business;

d. an opinion on the suitability of an auditor;

e. an opinion on transactions that may lead to conflicts of interest;

f. the number of audit committee meetings and the attendance of such meetings by each

committee member;

g. an opinion or overview comment on issues that have arisen as the audit committee

performed its duties as defined in the committee's charter; and

h. any other matters which should be made available to shareholders and general investors

within the scope of duties and responsibilities assigned by the Company's Board of

Directors.

7) Together with other Board of Directors, members to set up the anti-corruption policy of the

Company and its subsidiaries.

8) Perform other duties as assigned by the Board of Directors of the Company with the consent of

the Audit Committee.

The Audit Committee also has selected, for re-appointment, Karin Audit Company Limited as the

Company's external auditor for the year ending 31st March 2015. The proposed audit fee is Baht

5,330,000 which is the same as the previous year. Nomination shall be submitted to the Board before

seeking the approval of shareholders at the 2014 Annual General Meeting.

The Audit Committee is of the opinion that the Company operates its business with good corporate

governance. Based on the review of the Company's operation, the Audit Committee is confident that

the Company has employed appropriate internal control as well as risk management procedures and

there were no material problems on internal control, financial reporting and regulatory compliance

in the year under review.

Thumrong Chientachakul

Chairman of Audit Committee

30 May 2014

BANGKOK LAND PUBLIC COMPANY LIMITED
FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 2014
AND INDEPENDENT AUDITOR'S REPORT

#### AUDITOR'S REPORT

To the Shareholders of Bangkok Land Public Company Limited

I have audited the accompanying consolidated and separate financial statements of Bangkok Land Public Company Limited and its subsidiaries, and of Bangkok Land Public Company Limited, respectively, which comprise the consolidated and separate statements of financial position as at March 31, 2014, the consolidated and separate statements of comprehensive income, changes in shareholders' equity and cash flows for the year then ended, and a summary of significant accounting policies and other notes.

#### Management's Responsibility for the Consolidated and Separate Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated and separate financial statements in accordance with Thai Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these consolidated and separate financial statements based on my audit. I conducted my audit in accordance with Thai Standards on Auditing. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated and separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

## **Opinion**

In my opinion, the consolidated and separate financial statements referred to above present fairly, in all material respects, the financial position as at March 31, 2014, and the financial performance and cash flows for the year then ended of Bangkok Land Public Company Limited and its subsidiaries, and of Bangkok Land Public Company Limited, respectively, in accordance with Thai Financial Reporting Standards.



(Kannika Wipanurat)

Certified Public Accountant

Registration No. 7305

Karin Audit Company Limited

Bangkok

May 30, 2014

			In Ba	ht	
	_	Consolio	lated	Separ	ate
		financial sta	atements	financial sta	atements
	Notes	2014	2013	2014	2013
ASSETS					
Current assets					
Cash and cash equivalents		1,161,829,120	1,342,323,703	73,126,476	453,242,132
Short-term investments	6	3,200,652,328	113,674,669	2,756,637,642	113,674,669
Trade receivable and other receivable, net	7	441,596,293	361,638,111	43,700,011	14,933,099
Real estate development cost, net	8	13,374,119,330	14,070,971,911	12,933,518,484	14,023,886,431
Advance and receivables from related parties, net	5.2	-	-	4,130,149,497	2,379,747,628
Short-term loans to related parties, net	5.3	-	-	721,740,755	400,061,546
Investment in loans	5.4	-	-	475,000,000	475,000,000
Other current assets, net of allowance for doutful					
accounts of Baht 50 million		110,355,747	60,989,830	35,547,210	13,795,672
Total current assets	-	18,288,552,818	15,949,598,224	21,169,420,075	17,874,341,177
Non-current assets					
Real estate development cost, net	8	1,418,908,213	1,380,970,563	1,418,908,213	1,417,260,057
Investments in subsidiaries	9	-	-	10,026,886,908	10,026,886,908
Investment property	10	4,723,684,055	3,398,342,477	608,001,010	5,280,000
Property, plants and equipment, net	11	22,917,417,464	21,972,783,342	14,694,762	13,638,673
Land held for future use	12	7,285,035,600	7,285,035,600	7,285,035,600	7,285,035,600
Deferred tax assets	16	19,169,980	16,592,439	-	998,239
Other non-current assets, net		567,094,064	798,911,203	458,979,700	467,226,192
Total non-current assets	- -	36,931,309,376	34,852,635,624	19,812,506,193	19,216,325,669
TOTAL ASSETS		55,219,862,194	50,802,233,848	40,981,926,268	37,090,666,846

The accompanying notes are an integral part of these financial statements.

			In Ba	ht	
	_	Consolid	lated	Separa	nte
		financial sta	itements	financial sta	tements
	Notes	2014	2013	2014	2013
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities					
Payables to contractors		365,921,747	332,701,263	158,188,406	143,651,835
Trade payable and other payable		299,631,601	240,022,795	121,768,251	128,574,496
Payable to related parties	5.5	-	-	9,402,535,494	9,233,141,329
Short-term loan from related parties, net	5.6	-	-	-	2,050,000,000
Current portion of:					
- Long-term debt instruments	13	2,754,450,363	2,802,380,533	-	-
- Long-term loans from related parties	5.7	-	-	4,593,734,442	4,775,029,754
- Long-term loans	14	-	200,000,000	-	-
Accrued interest expense	13	453,701,979	872,060,516	658,780	658,780
Advances and deposits from customers		746,968,078	914,946,899	598,712,865	839,746,790
Other current liabilities	15	337,307,142	1,078,441,518	138,683,241	124,452,108
Total current liabilities	_	4,957,980,910	6,440,553,524	15,014,281,479	17,295,255,092
Non-current liabilities					
Long-term loans	14	-	1,850,000,000	-	-
Deferred tax liabilities	16	2,409,371,387	2,057,430,948	28,238,201	878,034
Employee benefit obligations	17	22,910,955	22,016,443	<u> </u>	
Total non-current liabilities	_	2,432,282,342	3,929,447,391	28,238,201	878,034
Total liabilities	_	7,390,263,252	10,370,000,915	15,042,519,680	17,296,133,126

The accompanying notes are an integral part of these financial statements.

			In Ba	ht	
	_	Consolid	ated	Separa	ate
		financial sta	tements	financial sta	tements
	Notes	2014	2013	2014	2013
Shareholders' equity					
Share capital					
Authorized share capital					
26,671,687,159 common shares of Baht 1 par value			26,671,687,159		26,671,687,159
29,584,073,225 common shares of Baht 1 par value	18	29,584,073,225		29,584,073,225	
Issued and fully paid - up share	_		_		
17,795,295,397 shares of Baht 1 par value		-	17,795,295,397	-	17,795,295,397
20,643,891,506 shares of Baht 1 par value	18	20,643,891,506	-	20,643,891,506	
Share subscription	18	157,319	413,190,591	157,319	413,190,591
Premium on share capital		4,113,852,551	1,550,438,037	4,113,852,551	1,550,438,037
Discount on share capital		(2,137,150,617)	(2,137,150,617)	(2,137,150,617)	(2,137,150,617)
Retained earnings					
-Appropriated for legal reserve	19	214,683,295	126,429,109	214,683,295	126,429,109
-Unappropriated		12,800,394,681	11,411,616,760	3,103,972,534	2,046,331,203
Other components of equity		12,193,770,207	11,272,413,656	-	-
Total shareholders' equity	<u>-</u>	47,829,598,942	40,432,232,933	25,939,406,588	19,794,533,720
TOTAL LIABILITIES AND					
SHAREHOLDERS' EQUITY		55,219,862,194	50,802,233,848	40,981,926,268	37,090,666,846

## STATEMENTS OF COMPREHENSIVE INCOME

## FOR THE YEAR ENDED MARCH 31, 2014

			In Ba	ıht	
		Consolie	dated	Separa	ate
		financial st	atements	financial sta	itements
	Notes	2014	2013	2014	2013
Sales		1,817,925,802	1,307,585,984	1,202,802,285	369,536,081
Rental and service revenues	5.1	2,523,273,558	2,419,654,010	2,674,050	3,742,300
Total revenues		4,341,199,360	3,727,239,994	1,205,476,335	373,278,381
Costs of sales		(1,674,773,637)	(950,712,519)	(1,144,667,634)	(276,158,585)
Costs of rental and services		(1,220,770,650)	(1,205,956,586)	-	-
<b>Total costs</b>		(2,895,544,287)	(2,156,669,105)	(1,144,667,634)	(276,158,585)
Gross profit margin		1,445,655,073	1,570,570,889	60,808,701	97,119,796
Gain on exchange rate, net		-	358,833,170	-	43,824,882
Dividend income	9	-	-	1,700,000,000	364,550,365
Other revenues	21	2,729,397,103	2,310,821,909	783,041,606	1,569,958,879
Profit before expenses		4,175,052,176	4,240,225,968	2,543,850,307	2,075,453,922
Selling expenses		(43,379,345)	(51,909,541)	(24,422,401)	(5,186,222)
Administrative expenses		(904,447,714)	(923,962,744)	(226,147,691)	(308,138,685)
Management benefit expenses	24	(70,373,505)	(59,635,143)	(31,162,342)	(19,589,656)
Loss on exchange rate, net		(534,601,519)	-	(89,125,008)	-
<b>Total expenses</b>		(1,552,802,083)	(1,035,507,428)	(370,857,442)	(332,914,563)
Profit before finance costs and			-		
income tax expense		2,622,250,093	3,204,718,540	2,172,992,865	1,742,539,359
Finance costs	5.1	(240,916,443)	(119,753,560)	(379,550,747)	(227,489,281)
Profit before income tax expense		2,381,333,650	3,084,964,980	1,793,442,118	1,515,050,078
Income tax expense	23	(285,113,348)	(552,199,395)	(28,358,406)	(2,091,429)
Net profit		2,096,220,302	2,532,765,585	1,765,083,712	1,512,958,649

The accompanying notes are an integral part of these financial statements.

## STATEMENTS OF COMPREHENSIVE INCOME (CONT.)

## FOR THE YEAR ENDED MARCH 31, 2014

			In Ba	ht	
		Consolid	dated	Separa	ate
		financial sta	atements	financial sta	tements
	Notes	2014	2013	2014	2013
Net profit		2,096,220,302	2,532,765,585	1,765,083,712	1,512,958,649
Other comprehensive income					
Currency translation differences		(162,296)	46,710	-	-
Depreciation on surplus on revaluation of assets		(77,742,969)	(27,399,596)	-	-
Surplus on revaluation of assets		999,261,816	8,455,676,097	-	-
Other comprehensive income - net of income tax		921,356,551	8,428,323,211	-	-
Net profit and comprehensive income		3,017,576,853	10,961,088,796	1,765,083,712	1,512,958,649
Net profit attributable to:					
Owners of the Company		2,096,220,302	2,337,871,466	1,765,083,712	1,512,958,649
Non-controlling interests			194,894,119	<u> </u>	-
		2,096,220,302	2,532,765,585	1,765,083,712	1,512,958,649
Net profit and comprehensive income					
attributable to:					
Owners of the Company		3,017,576,853	10,766,194,677	1,765,083,712	1,512,958,649
Non-controlling interests			194,894,119	<u> </u>	-
		3,017,576,853	10,961,088,796	1,765,083,712	1,512,958,649
Earnings per share					
Basic earnings per share (Baht)	26	0.102	0.131	0.086	0.085

(2014 : 20,614 million shares) (2013 : 17,795 million shares)

BANGKOK LAND PUBLIC COMPANY LIMITED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED MARCH 31, 2014

								Consolidated fi	Consolidated financial statements						
						Retained	Retained earnings		0	Other components of equity					
										Net book value of			Total equity		
								Currency	Surplus on	subsidiaries exceed	Change in	Total other	attributable to		
		Issued and paid-up		Premium on	Discount on share	Appropriated for		translation	revaluation of	investment as of	shareholding in	components of	owner's of the	Non-controlling	
	Notes	share capital	Share subscription	share capital	capital	legal reserve	Unappropriated	differences	assets	purchasing date	subsidiaries	equity	Company	interests	Total
Balance as at March 31, 2012		17,794,400,220		1,550,164,833	(2,137,150,617)	50,781,177	9,505,215,100	1,343,610	,	28,184,195	٠	29,527,805	26,792,938,518	5,319,668,521	32,112,607,039
Share capital increase	18	895,177		273,204				•					1,168,381		1,168,381
Share subscription	18	'	. 413,190,591		,					,		1	413,190,591		413,190,591
Dividend payment	20	ı			ı		(355,821,874)			•		1	(355,821,874)	,	(355,821,874)
Increase in investment in subsidiary		1			ı		•	•	i	,	2,814,562,640	2,814,562,640	2,814,562,640	(5,514,562,640)	(2,700,000,000)
Currency translation differences		ı			ı		•	46,710		•		46,710	46,710	,	46,710
Depreciation on surplus on															
revaluation of assets		1			ı		•	•	(27,399,596)	,	•	(27,399,596)	(27,399,596)		(27,399,596)
Surplus on revaluation of assets		,			•		•	•	8,455,676,097		•	8,455,676,097	8,455,676,097		8,455,676,097
Appropriated for legal reserve	19	1			•	75,647,932	(75,647,932)	•	•	•	•	•	•	,	•
Net profit for year		'			,		2,337,871,466	,					2,337,871,466	194,894,119	2,532,765,585
Balance as at March 31, 2013		17,795,295,397	413,190,591	1,550,438,037	(2,137,150,617)	126,429,109	11,411,616,760	1,390,320	8,428,276,501	28,184,195	2,814,562,640	11,272,413,656	40,432,232,933		40,432,232,933
Share capital increase	18	2,848,596,109	(413,190,591)	2,563,414,514	ı		•	•	i	,	•	1	4,998,820,032		4,998,820,032
Share subscription	18	'	. 157,319	•			•	•	i	•	•	•	157,319	•	157,319
Currency translation differences		1			ı		•	(162,296)	i	,	•	(162,296)	(162,296)		(162,296)
Dividend payment	20	•				•	(619,188,195)	•	•	•	•		(619,188,195)		(619,188,195)
Depreciation on surplus on															
revaluation of assets		•			•		•	1	(77,742,969)	•	•	(77,742,969)	(77,742,969)	•	(77,742,969)
Surplus on revaluation of assets		1			•		•	•	999,261,816	,	•	999,261,816	999,261,816		999,261,816
Appropriated for legal reserve	19	•			•	88,254,186	(88,254,186)		•		•	•	•		•
Net profit for year		'					2,096,220,302	,					2,096,220,302	,	2,096,220,302
Balance as at March 31, 2014		20.643.891.506	157.319	4.113.852.551	(2.137.150.617)	214.683.295	12.800.394.681	1.228.024	9.349.795.348	28.184.195	2 814 562 640	12.193.770.207	47.829.598.942		47.829.598.942

The accompanying notes are an integral part of these financial statements.

BANGKOK LAND PUBLIC COMPANY LIMITED
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEAR ENDED MARCH 31, 2014

					In Baht			
				Sepai	Separate financial statements			
						Retained	Retained earning	
		Issued and paid-up	Share	Premium on	Discount on share	Appropriated		
	Notes	share capital	subscription	share capital	capital	for legal reserve	Unappropriated	Total
Balance as at March 31, 2012		17,794,400,220	1	1,550,164,833	(2,137,150,617)	50,781,177	964,842,360	18,223,037,973
Share capital increase	18	895,177		273,204	1			1,168,381
Share subscription	18	1	413,190,591		1			413,190,591
Dividend payment	20	ı	•		1	,	(355,821,874)	(355,821,874)
Appropriated for legal reserve	19	1	•	•	ı	75,647,932	(75,647,932)	•
Net profit for year		1		ı	ı	•	1,512,958,649	1,512,958,649
Balance as at March 31, 2013		17,795,295,397	413,190,591	1,550,438,037	(2,137,150,617)	126,429,109	2,046,331,203	19,794,533,720
Share capital increase	18	2,848,596,109	(413,190,591)	2,563,414,514	1	,	,	4,998,820,032
Share subscription	18	1	157,319		1	1	,	157,319
Dividend payment	20	1	•		1	1	(619,188,195)	(619,188,195)
Appropriated for legal reserve	19	1	•		1	88,254,186	(88,254,186)	
Net profit for year		,	•		1	'	1,765,083,712	1,765,083,712
Balance as at March 31, 2014		20,643,891,506	157,319	4,113,852,551	(2,137,150,617)	214,683,295	3,103,972,534	25,939,406,588

The accompanying notes are an integral part of these financial statements.

## STATEMENTS OF CASH FLOWS

## FOR THE YEAR ENDED MARCH 31, 2014

		In Ba	ht	
	Consolio	lated	Separ	ate
	financial sta	ntements	financial sta	ntements
	2014	2013	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before income tax expense	2,381,333,650	3,084,964,980	1,793,442,118	1,515,050,078
Net adjustments to reconcile profit before income tax expense				
to cash provided by (disbursement) operating activities:				
Depreciation and amortization	576,666,124	564,372,474	77,657,786	77,010,208
Interest income	(51,002,617)	(25,960,182)	(98,225,112)	(63,953,364)
Dividend income	-	-	(1,700,000,000)	(364,550,365)
Interest expense	240,916,443	85,192,560	379,550,747	191,280,484
Unrealised (gain) loss on exchange rate	520,142,768	(359,122,742)	91,039,601	(70,323,074)
Provision for employee benefit	-	3,225,336	-	-
Gain on sale of fixed assets	(1,613,055)	(120,447)	-	-
Gain on revaluation of investment property	(762,935,454)	(2,094,789,876)	(134,227,723)	-
Gain on repurchase of exchangeable notes	(387,206,840)	-	-	-
Reversal of allowance for doubtful account	-	-	(33,432,069)	(1,389,380,681)
Reversal of provision for loss on pending lawsuits	(500,255,221)	-	-	-
Reversal of accrued interest	(450,018,278)	-	-	-
Gain on reversal of long outstanding account payable	(416,600,000)	(126,511,073)		-
Net profit (loss) provided by (use in) operating activities before				
changes in operating assets and liabilities	1,149,427,520	1,131,251,030	375,805,348	(104,866,714)
(Increase) decrease in operating assets:				
Trade receivable and other receivable	(79,958,182)	66,041,865	(28,766,911)	28,367,854
Real estate development cost	(42,072,333)	163,557,459	555,381,858	(92,053,492)
Other current assets	(34,529,751)	(19,881,349)	(8,515,918)	32,800
Other non-current assets	221,271,115	(97,766,787)	(2,299,531)	(23,967)
Increase (decrease) in operating liabilities:				
Payables to contractors	33,220,481	108,159,512	7,730,327	118,999,067
Trade payable and other payable	59,608,806	56,786,860	-	-
Other current liabilities	259,291,551	(451,440,724)	(236,237,193)	(393,842,587)
Other non-current liabilities	894,512	(1,290,000)	-	-

## STATEMENTS OF CASH FLOWS (CONT.)

## FOR THE YEAR ENDED MARCH 31, 2014

	In Baht				
	Consolio	Consolidated		ate	
	financial sta	atements	financial statements		
	2014	2013	2014	2013	
Cash recieved from refundable withholding tax	-	7,480,457	-	7,480,457	
Income tax paid	(177,728,548)	(183,130,498)	(13,235,619)	(5,120,603)	
Net cash provided by (used in) operating activities	1,389,425,171	779,767,825	649,862,361	(441,027,185)	
SH FLOWS FROM INVESTING ACTIVITIES					
Interest income received	51,002,617	25,960,182	84,065,912	312,260,409	
(Increase) decrease in short-term investments	(3,086,977,659)	101,592,441	(2,642,962,973)	101,592,441	
(Increase) decrease in short-term loans to and					
receivable from related parties	-	-	(506,742,418)	90,922,890	
Payment of investment in subsidiaries	-	(2,700,000,000)	-	(2,700,000,000)	
Proceeds from sale of assets	1,927,780	2,097,819	-	-	
Cash paid for purchase of investment property	(93,912,837)	-	-	-	
Cash paid for purchase and construction of fixed assets	(381,626,015)	(513,422,424)	(3,323,207)	(13,001,010)	
Net cash used in investing activities	(3,509,586,114)	(3,083,771,982)	(3,068,962,686)	(2,208,225,270)	
SH FLOWS FROM FINANCING ACTIVITIES					
Interest expense paid	(237,145,576)	(28,513,979)	(220,896,668)	-	
Increase (decrease) in short-term loans from and					
amount due to related parties	-	-	(2,119,907,820)	2,412,622,224	
Decrease in long-term loans from and					
amount due to related parties	-	-	-	(3,436,684)	
Proceed from long-term loan	-	2,100,000,000	-	-	
Repayment of long-term loan	(2,050,000,000)	(50,000,000)	-	-	
Cash paid for repurchase of exchangeable notes	(152,977,222)	-	-	-	
Proceeds from share subscription	4,998,977,352	414,358,971	4,998,977,352	414,358,971	
Dividend payment	(619,188,195)	(355,821,874)	(619,188,195)	(355,821,874)	
Net cash provided by financing activities	1,939,666,359	2,080,023,118	2,038,984,669	2,467,722,637	
decrease in cash and cash equivalents	(180,494,584)	(223,981,039)	(380,115,656)	(181,529,818)	
sh and cash equivalents at beginning of the year	1,342,323,703	1,566,304,742	453,242,132	634,771,950	
sh and cash equivalents at end of the year	1,161,829,119	1,342,323,703	73,126,476	453,242,132	

## STATEMENTS OF CASH FLOWS (CONT.)

## FOR THE YEAR ENDED MARCH 31, 2014

	In Baht				
	Consolidated		Separate		
	financial stat	tements	financial statements		
	2014	2013	2014	2013	
Supplemental Disclosures of Cash Flows Information:		_			
1. Cash and cash equivalents:					
Cash on hand	70,367,435	36,257,614	6,963,085	10,982,861	
Undeposited cheques	30,397,862	13,106,231	500,000	-	
Saving accounts	876,057,729	613,386,169	57,008,199	22,628,497	
Current accounts	79,716,647	443,775,086	8,655,192	419,630,774	
Fixed deposits	105,289,446	235,798,603		-	
Total	1,161,829,119	1,342,323,703	73,126,476	453,242,132	
2. Non-cash transactions					
2.1 Transfer real estate development cost to property, plants					
and equipment	167,649,331	-	-	-	
2.2 Transfer property, plants and equipment					
to investment property	-	400,285,147	-	-	
2.3 Transfer real estate development cost					
to investment property	468,493,287	190,947,454	468,493,287	-	
2.4 Set off dividend income from subsidiary with					
short-term loan from related parties	-	-	-	364,550,365	
2.5 Realize dividend income and accrued dividend income	-	-	1,700,000,000	-	

#### NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

#### 1. General information

Bangkok Land Public Company Limited ("the Company") is incorporated and domiciled in Thailand. The Company is listed on the Stock Exchange of Thailand.

The address of its registered office is 47/569-576 Moo 3, 10<sup>th</sup> Floor New Geneva Industry Condominium, Popular 3 Road, Tambol Bannmai, Amphur Pakkred, Nonthaburi.

The principal business of the Company and its subsidiaries comprise of real estate development, exhibition and convention, food and beverage and investment in hotel.

## 2. Basis of preparation of the consolidated and separate financial statements

### 2.1 Basis of preparation of the financial statements

The financial statements are prepared in accordance with Thai Financial Reporting Standards ("TFRS") including related interpretations and guidelines promulgated by the Federation of Accounting Professions (FAP); applicable rules and regulations of the Thai Securities and Exchange Commission.

The financial statements in Thai language are the official statutory financial statements of the Company.

The financial statements in English language have been translated from the Thai language financial statements.

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies.

## 2.2 Adoption of new accounting standards

2.2.1 The FAP has issued the following new and revised TFRS relevant and effective for accounting periods beginning on or after January 1, 2013:

TAS 12	Income Taxes
TAS 20 (Revised 2009)	Accounting for Government Grants and Disclosure of Government Assistance
TAS 21 (Revised 2009)	The Effects of Changes in Foreign Exchange Rates
TFRS 8	Operating Segments

TSIC 10 Government Assistance-No Specific Relation to Operating Activities
TSIC 21 Income Taxes-Recovery of Revalued Non-Depreciable Assets

TSIC 25 Income Taxes-Changes in the Tax Status of an Entity or its Shareholders

FAP Announcement 34/2012 Accounting guidance for Transfers of Financial Assets

#### NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

In addition to the above new and revised TFRS, as at March 31, 2014 the FAP had issued a number of other new and revised TFRS which are effective for financial statements beginning on or after January 1, 2014 and have not been adopted in the preparation of these financial statements.

2.2.2 Those new and revised TFRS that are applicable, which become effective for annual financial periods beginning on or after 1 January in the year indicated in the following table, are as follows:

<u>TFRS</u>	<u>Topic</u>	Year effective
TAS 1 (revised 2012)	Presentation of financial statements	2014
TAS 7 (revised 2012)	Statement of Cash Flows	2014
TAS 12 (revised 2012)	Income Taxes	2014
TAS 17 (revised 2012)	Leases	2014
TAS 18 (revised 2012)	Revenue Recognition	2014
TAS 19 (revised 2012)	Employee Benefits	2014
TAS 21 (revised 2012)	The Effects of Changes in Foreign Exchange Rates	2014
TAS 24 (revised 2012)	Related Party Disclosures	2014
TAS 28 (revised 2012)	Investments in Associates	2014
TAS 31 (revised 2012)	Interests in Joint Ventures	2014
TAS 34 (revised 2012)	Interim Financial Reports	2014
TAS 36 (revised 2012)	Impairment of Assets	2014
TAS 38 (revised 2012)	Intangible Assets	2014
TFRS 2 (revised 2012)	Share-based Payment	2014
TFRS 3 (revised 2012)	Business Combinations	2014
TFRS 4	Insurance Contracts	2016
TFRS 5 (revised 2012)	Non-current Assets held for Sale and Discontinued	2014
	Operations	
TFRS 8 (revised 2012)	Operating Segments	2014
TFRIC 1	Changes in Existing Decommissioning, Restoration and	2014
	Similar Liabilities	
TFRIC 4	Determining whether an Arrangement contains a Lease	2014
TFRIC 5	Rights to Interests arising from Decommissioning,	2014
	Restoration and Environmental Rehabilitation Funds	
TFRIC 7	Applying the Restatement Approach under TAS 29	2014
	Financial Reporting in Hyperinflationary Economies	

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2014

<u>TFRS</u>	<u>Topic</u>	Year effective
TFRIC 10	Interim Financial Reporting and Impairment	2014
TFRIC 12	Service Concession Arrangements	2014
TFRIC 13	Customer Loyalty Programmes	2014
TFRIC 17	Distributions of Non-cash Assets to Owners	2014
TFRIC 18	Transfers of Assets from Customers	2014
TIC 15	Operating Leases-Incentives	2014
TIC 27	Evaluating the Substance of Transactions Involving the	2014
	Legal Form of a Lease	
TIC 29	Service Concession Arrangements – Disclosure	2014
TIC 32	Intangible Assets-Web Site Costs	2014

The Company's management believes that these accounting standards will not have any significant impact on the financial statements for the year when they are initially applied.

## 3. Significant accounting policies

The financial statements for the year ended March 31, 2014 are prepared using the same accounting policies as were used in the preparation of the financial statements for the year ended March 31, 2013.

## a) Consolidation

Subsidiary are companies in which significantly controlled by Bangkok Land public company limited.

The consolidated financial statements incorporate the financial statements of Bangkok Land Public Company Limited and its subsidiaries, by eliminating intercompany balances and unrealized gain and loss.

The Company's subsidiaries included in consolidated financial statements comprise the following:

	_	Percentage of holding	
	Principal business	2014	2013
Direct investment :			
Sinpornchai Company Limited	Property development	100.00	100.00
Bangkok Land (Cayman Islands) Limited	Financing	100.00	100.00
Muang Thong Services and	Project management		
Management Limited	service	97.00	97.00
Muang Thong Building Services Limited	Building maintenance		
	service	97.00	97.00

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2014

	_	Percentage	of holding
	Principal business	2014	2013
Impact Exhibition Management	Exhibition convention &		
Company Limited	hotel	100.00	100.00
Spooner Limited	Dormant	100.00	100.00
Direct and indirect investment:			
Bangkok Land Agency Limited	Property renting	99.30	99.30
Bangkok Airport Industry Company Limited	Property development	100.00	100.00
RMI Company Limited	REIT manager	100.00	-

Except for the Bangkok Land (Cayman Islands) Limited, which is incorporated in Cayman Islands, and Spooner Limited, which is incorporated in Hong Kong, all subsidiaries are incorporated in Thailand.

#### b) Use of estimates

The preparation of financial statements in conformity with Thai generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses in the reported periods. Although these estimates are based on management's best knowledge of current events and actions, actual results may differ from those estimates.

## c) Revenue recognition

## Property development business

Revenues from sales of land and houses/condominium units/land are recognised upon transfer of ownership to buyer.

## Retail business

Sales of goods are principally on cash terms and are recognised as revenues upon delivery of products and customer acceptance.

## Property rental business

Rental income is recognised as revenue over the period of the lease term.

#### NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

#### Service business

Service revenue is recognised when the amount of revenue reference to the stage of completions the transaction at the balance sheet date can be measured reliably.

Barter income arises from the exchange of different goods or service for other goods or service, which is recognized at fair value of those goods or service in exchange.

Interest income is recognised on the accrual basis unless collectibility is in doubt.

#### d) Real estate development cost

Real estate development cost is stated at the lower of cost or net realizable value. Costs include cost of land, land development, construction costs, infrastructure, project management fee and related borrowing cost.

Infrastructure for public use is depreciated on a straight line method over 20 years, and such depreciation is charged to cost of sales.

## e) Cash and cash equivalents

Cash and cash equivalents are carried in the Statement of financial position at cost. For the purpose of the statement of cash flows, cash and cash equivalents comprise cash on hand and at banks and deposits at financial institutions with original maturity of three months or less.

Cash restricted in use is shown as other non-current assets.

#### f) Trade receivables

Trade receivables are carried at anticipated realisable value after allowance for doubtful receivables. An allowance is estimated on the basis of management's assessment of long overdue debts which may not be collectible. Bad debts are written off during the year in which they are identified.

#### g) Investments in subsidiaries

Investments in subsidiaries are recorded under the cost net of allowance for impairment loss.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

h) Long-term investments

Investments in loans are presented at the acquisition cost net of allowance for impairment (if any). Loss on impairment is

recognized as an expense in the statement of comprehensive income.

On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or

credited to the statement of comprehensive income.

When disposing of part of the Group's holding of a particular investment or equity securities, the carrying amount of the

disposed part is determined from the weighted average carrying amount of the total holding of investments.

i) Capitalisation of borrowing costs

Borrowing costs are capitalised to the extent that the Company has incurred borrowing costs on assets that require a period

of time to get them ready for sale or for intended use. Capitalisation ceases when the assets are ready for sale or for

intended use.

j) Investment property

Investment property comprises land held for capital appreciation rather than for sale in the ordinary course of business.

Investment property is stated at fair value, representing open market value determined by independent valuation and the

Group's directors. Changes in the fair value of investment property, net of deferred income tax, is included in the statement

of comprehensive income for the period in which it arises.

Fair value is determined using open market value determined by independent valuers who are approved by the Stock

Exchange of Thailand.

k) Property, plants and equipment

Land are stated at revalue amount (market approach) less provision for impairment of assets (if any). Buildings are stated at

the revalued amount (replacement cost approach) less accumulated depreciation and provision for impairment of assets

(if any). Equipment is stated at cost less relevant accumulated depreciation and provision for impairment of assets (if any).

Revaluations are performed by independent professional appraisers, which the Company has the policy for the independent

professional appraisers will be requested to perform the appraisal for the said assets at sufficient regularity to ensure that the

book value of these assets does not differ materially from their fair values at the balance sheet date. Increase from appraisal

value will be recorded in the shareholders' equity under "Surplus on revaluation of assets", and decrease from cost

61

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

recorded as loss from decrease in revaluation of assets in the statements of income. Increase in revaluation of building and

machines will be amortized in accordance to the remaining useful life of those assets.

Depreciation is calculated on the straight line method to write off the cost of each asset, except for land which is considered

to have an indefinite life, to its residual value over the estimated useful lives as follows:

Exhibition Hall and Convention Centers - structure

50 years

Exhibition Hall and Convention Centers - building improvement

20 years

Buildings and other constructions

20 years

Other fixed assets

5 years

The depreciation as calculated above are recorded as follows:

- The depreciation for those calculated from the cost value is included in the calculation of the operating result.

- The depreciation for the revaluation surplus is written off to the surplus on revaluation of assets in the shareholders' equity.

When an asset is retired, the asset and the related accumulated depreciation are written off from the accounts, and any gain

or loss from retirement of the asset is recognised in the statement of comprehensive income.

l) Income tax

Income tax expense for the year comprises current and deferred tax. Current and deferred tax are recognized in profit or

loss except to the extent that they relate to a business combination, or items recognized directly in equity or in other

comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or

substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for

financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following

temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that

is not a business combination and that affects neither accounting nor taxable profit or loss; and differences relating to

investments in subsidiaries and jointly-controlled entities to the extent that it is probable that they will not reverse in the

foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse,

using tax rates enacted or substantively enacted at the reporting date.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

In determining the amount of current and deferred tax, the Company takes into account the impact of uncertain tax

positions and whether additional taxes and interest may be due. The Company believes that its accruals for tax liabilities are

adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior

experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future

events. New information may become available that causes the Company to change its judgment regarding the adequacy of

existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is

made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets,

and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but

they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized

simultaneously. A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be

available against which the temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date

and reduced to the extent that it is no longer probable that the related tax benefit will be realized.

m) Foreign currency translation

Foreign currency transactions are accounted for at the exchange rates prevailing at the transaction dates. Monetary assets

and liabilities denominated in foreign currencies at the Statement of financial position date including assets and liabilities of

a foreign subsidiary which is identified as a part of the Company's operation are translated into Baht at the exchange rates

ruling at that date. Gains and losses resulting from the settlement of such transactions and from the translation of monetary

assets and liabilities denominated in foreign currencies, are recognised in the statement of comprehensive income.

The financial statements of a foreign subsidiary are translated into Baht by the average exchange rates of the year for the

statement of comprehensive income and by the exchange rate at the Statement of financial position date for Statement of

financial position items. The resulting translation adjustment is accumulated as a component of shareholders' equity as

"Currency Translation Differences".

n) Financial instruments

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and financial liability or an

equity instrument of another enterprise.

Financial assets carried on the Statement of financial position include cash on hand and at banks, short-term investments,

trade receivables, unbilled completed works, loans to and amounts due from related parties and certain balance of other

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

assets. Financial liabilities include trade creditors, borrowings and advances receipts from customers and certain balances

of other liabilities. The accounting policy in respect of those items, where applicable, are stated in the related notes to

financial statements.

The Group has no outstanding derivative financial instruments as at March 31, 2014 and 2013.

o) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is

probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be

made.

p) Employee benefits

Salaries, wages, bonuses and contributions to the social security fund and provident fund are recognised as expenses when

incurred.

The provision for employee retirement benefits is recognised as a charge to results of operations over the employee's

service period. It is calculated by estimating the amount of future benefit earned by employees in return for service

provided to the Company in the current and future periods, with such benefit being discounted to determine the present

value. The reference point for setting the discount rate is the yield rate of government bonds as at the reporting date. The

calculation is performed by a qualified actuary using the Projected Unit Credit Method.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is

recognised in the statement of income on a straight-line basis over the average period until the benefits become vested. Any

actuarial gains or losses are recognised in the statement of income in the period in which they arise.

q) Impairment of assets

The Company has determined the impairment of asset if there is indicator that the carrying amount of asset exceeds its

recoverable amount. An impairment loss on the assets carrying at cost is recorded as expense in statements of

comprehensive income, while an impairment loss on revalued asset is recognized against any revaluation surplus for the

asset to the extent that the impairment loss does not exceed the amount held in the revaluation surplus for the same asset.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

4. Significant accounting judgments and estimates

The preparation of financial statements in conformity with generally accepted accounting principles at times requires

management to make subjective judgments and estimates regarding matters that are inherently uncertain. These judgments

and estimates affect reported amounts and disclosures and actual results could differ. The significant accounting judgments

and estimates are as follows:

Allowance for doubtful accounts

Allowances for doubtful accounts are intended to adjust the value of receivables for probable credit losses. The

management uses judgment to establish reserves for estimated losses for each outstanding debtor. The allowances for

doubtful accounts are determined through a combination of specific reviews, collection experience, and analysis of debtor

aging, taking into account changes in the current economic conditions. However, the use of different estimates and

assumptions could affect the amounts of allowances for receivable losses and adjustments to the allowances may therefore

be required in the future.

Impairment of investments

The Group treats investments as impaired when there has been a significant or prolonged decline in the fair value below

their cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged"

requires judgment.

Depreciation

In calculating depreciation of plant and equipment, the management estimates useful lives and salvage values of the plant

and equipment and reviews estimated useful lives and salvage values if there are any changes.

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 5. Transactions with related parties

## 5.1 Significant transactions with related parties

Portion of revenues and expenses arose from transactions with related parties for the years ended March 31, 2014 and 2013 are summarized as follows:

	In Million Baht				
		Consolio	lated	Separ	rate
	Pricing	financial sta	atements	financial statements	
	Policy	2014	2013	2014	2013
Management fee:	6% of sale				
Bangkok Airport Industry Company Limited	contract		-	1	8
Rental Income :					
Bangkok Land Agency Company Limited				1	1
Interest Income :	MLR rate				
Bangkok Airport Industry Company Limited		-	-	37	26
Sinpornchai Company Limited				28	29
			-	65	55
Dividend Income :	Right to recei	ve			
Impact Exhibition Management Company Limited	dividend		-	1,700	365
Interest expense :					
Bangkok Land (Cayman Islands) Limited	3.125%	-	-	149	149
Impact Exhibition Management Company Limited	6.5%			15	27
			-	164	176

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 5.2 Advances and other receivables from related parties

The balances of receivables from related parties as at March 31, 2014 and 2013 are as follows:

	In Million Baht			
	Consolidated		Separa	ate
	financial s	tatements	financial statements	
	2014	2013	2014	2013
Accrued income :				
Bangkok Airport Industry Company Limited	-	-	18	18
Bangkok Land Agency Company Limited			11	10
Total Accrued income				28
Advances deposit and other receivables :				
Bangkok Land Agency Company Limited	-	-	43	43
Spooner Limited	-	-	10	9
Bangkok Airport Industry Company Limited			225	225
Total advances and other receivables			278	277
Accrued dividend income				
Impact Exhibition Management Company Limited			1,700	
Interest receivables :				
Bangkok Airport Industry Company Limited	-	-	1,974	1,987
Sinpornchai Company Limited	-	-	125	97
Bangkok Land Agency Company Limited	-	-	23	23
Muang Thong Building Services Company Limited	-	-	1	1
Less:Allowance for doubtful accounts			<u> </u>	(33)
Total interest receivable			2,123	2,075
Total	_		4,130	2,380

#### NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 5.3 Short-term loans to related parties, net

The balances of receivables from related parties as at March 31, 2014 and 2013 are as follows:

	In Million Baht				
	Conso	lidated	Separate		
	financial statements		financial statements		
	2014	2013	2014	2013	
Bangkok Airport Industry Company Limited	-	-	322	-	
Sinpornchai Company Limited	-	-	400	400	

722

400

Sinpornchai Company Limited

Loans to subsidiaries and related parties carry interest at MLR rate. The loans are unsecured and have no fixed repayment dates.

#### **Investment in loans**

	In Million Baht				
	Consolidated financial statements		Separate financial statements		
	2014	2013	2014	2013	
Bangkok Airport Industry Company Limited			475	475	
Investment in loans comprised of:					
			In Million Baht		
Receivable per original agreement			965		
Deferred income			(490)		
Investment in loans			475		

As at February 20, 2009, a subsidiary owed Baht 965 million (divided into principal of Baht 444 million and accrued interest of Baht 521 million) to a financial institution. On the same date, the Company acquired the rights of claim on this debt from the financial institution at a price of Baht 475 million. The Company expects to recover the total amount of Baht 965 million in full from the subsidiary.

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 5.5 Payables to related parties

The balances of payables to related parties as at March 31, 2014 and 2013 are as follows:

	In Million Baht			
	Consolidated		Separate	
	financial sta	atements	Financial statements	
	2014	2013	2014	2013
Interest payable :				
Bangkok Land (Cayman Islands) Company Limited			9,315	9,075
Accrued management fee:				
Bangkok Land Agency Company Limited	-	-	29	29
Bangkok Land (Cayman Islands) Company Limited		<u> </u>	50	50
Total accrued management fee		<del>-</del> -	79	79
Advances and other payables :				
Muang Thong Services and Management				
Company Limited	-	-	4	4
Muang Thong Building Services Company Limited	-	-	4	4
Bangkok Airport Industry Company Limited	-	-	-	70
Impact Exhibition Management Company Limited		<u>-</u>	1	1
Total advances and other payables		<u>-</u>	9	79
Total payables to related parties		<u>-</u>	9,403	9,233

## 5.6 Short-term loans from related parties, net

The balances of short-term loans from related parties as at March 31, 2014 and 2013 are as follows:

	In Million Baht				
	Conso	Consolidated		Separate	
	financial statements		financial statements		
	2014	2013	2014	2013	
Impact Exhibition Management Company Limited				2,050	

Loans from related parties carry interest at 6.5% rate. The loans are unsecured and have no repayment dates.

#### NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 5.7 Long-term loans from related parties

Long-term loans from related companies as at March 31, 2014 and 2013 comprise of:

	_	In Million Baht		
	Interest rate	Separate financial statements		
Due date	per annum	2014	2013	
Loans from Bangkok Land (Cayman Islands) Limited	l (BL Cayman)			
March 2001	3.125%	4,594	4,775	
Long-term loans from related companies presented				
under current liabilities	_	4,594	4,775	

The Company established a wholly-owned subsidiary, BL Cayman, in October 1992 with a registered capital of USD 10,000. BL Cayman issued exchangeable notes in foreign capital markets, guaranteed by the Company and the entire proceeds of the notes were lent to the Company on equivalent financial terms (Note 13).

The Company entered into a loan agreement with BL Cayman on October 13, 1993, whereas in the event that the Company should have failed to meet its payment obligation which would have caused BL Cayman not able to make its payment to the note holders, the Company agreed to pay BL Cayman a penalty interest of 1% above the normal interest rate per annum on the amount due by the Company. However, no claim has been made against the Company. The Company therefore has not accounted for the penalty interest in its financial statements.

On October 1, 2011, the Company entered into agreement with Bland Cayman that both parties agreed to convert the Swiss Franc loan and accrued interest outstanding balance as of September 30, 2011 amounting to SFR 323.72 million and SFR 213.92 million, respectively, to the amount totaling Baht 18,788 million (principal of Baht 11,312 million and accrued interest of Baht 7,476 million).

#### 6. Short-term investments

As at March 31, 2014 and 2013 short-term investments comprise of:

n Baht			
nts			
2013			
114			
114			

# NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 7. Trade receivable and other receivable, net

Trade receivable and other receivable as at March 31, 2014 and 2013 are as follows:

	In Million Baht					
	Consoli	dated	Separate financial statements			
	financial sta	atements				
	2014	2013	2014	2013		
Accounts receivable	371	344	-	-		
Less Allowance for doubtful account	(78)	(60)				
Trade account receivable	293	284	-	-		
Other receivable	149	78	44	15		
Total trade and other receivables - net	442	362	44	15		
The aging of trade receivable are as follows:						
Up to 3 months						
3 - 6 months	213	191	-	-		
6 - 12 months	39	34	-	-		
Over 12 months	59	54	-	-		
Total	60	65				
	371	344		-		

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 8. Real estate development cost, net

Real estate development cost as at March 31, 2014 and 2013 comprises:

_	In Million Baht					
	Consolid	ated	Separa	te		
	financial stat	tements	financial stat	tements		
	2014	2013	2014	2013		
Land	14,157	13,713	13,374	13,293		
Construction in progress	18,857	18,578	8,710	8,484		
Infrastructure cost - areas for sale	1,351	1,181	1,298	1,137		
- public areas	1,297	1,297	1,297	1,297		
Project management fee	993	995	483	485		
Borrowing costs	3,831	3,847	1,346	1,362		
Other related costs	1,158	1,019	739	599		
	41,644	40,630	27,247	26,657		
Less: Transfer to cost of sales to date						
- Cost of sales	(23,073)	(21,910)	(10,968)	(9,823)		
- Accumulated depreciation of public area						
infrastructure	(1,021)	(956)	(1,021)	(956)		
Allowance for net realizable value discounts	(2,121)	(2,121)	(437)	(437)		
Transfer to property, plants and equipment	(167)	-	-	-		
Transfer to investment property	(469)	(191)	(469)	-		
Total	14,793	15,452	14,352	15,441		
Less: Real estate development cost						
classified as current assets	(13,374)	(14,071)	(12,933)	(14,024)		
Net	1,419	1,381	1,419	1,417		
=						

Part of the land and condominium units have been mortgaged with banks as collateral for letter of guarantee for the Group and have been pledged as collateral with the Courts (Note 28). The mortgaged land and condominium units, as a percentage of the total land areas/total units, is as follows:

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

	Consolidated financial statements		Separate financial statements	
	2014	2013	2014	2013
Percentage of land mortgaged	1	1	1	1
Percentage of condominium units mortgaged	30	28	30	30

On August 21, 2013, the Company entered into an agreement with a non-related company to sell 321 rai of land at a total price of Baht 3,216.93 million. Land ownership shall be transferred to the buyer in 3 tranches with the 1<sup>st</sup> 100 rai on October 10, 2013, the 2<sup>nd</sup> 100 rai on or before October 10, 2015 and the balance of 121 rai on or before October 10, 2016 at the option of the buyer.

## 9. Investment in subsidiaries

As at March 31, 2014 and 2013, investment in subsidiaries comprise of:

	Separate financial statements								
	In Millio	n Baht		_	In Million	Baht	In Million	n Baht	
	Paid-up sha	re capital	Percentage of l	nolding(%)	At Co	st	Dividend		
	2014	2013	2014	2013	2014	2013	2014	2013	
Investment in subsidiaries									
Impact Exhibition Management									
Company Limited	12,953	12,953	100	100	9,848	9,848	1,700	365	
Sinpornchai Company Limited	30	30	100	100	30	30	-	-	
Muang Thong Building									
Services Company Limited	12	12	97	97	15	15	-	-	
Muang Thong Services and									
Management Company Limited	25	25	97	97	10	10	-	-	
Bangkok Land Agency Limited	200	200	99	99	120	120	-	-	
Bangkok Airport Industry									
Company Limited	5,320	5,320	60	60	3	3	-	-	
Bangkok Land									
(Cayman Islands) Limited	USD 0.01	USD 0.01	100	100	-	-	-	-	
Spooner Limited	-	-	100	100					
Total				_	10,026	10,026	1,700	365	

In March 2013, Impact Exhibition Management Company Limited paid dividend of Baht 365 millon to the Company by set off with balance due by the Company to the subsidiary.

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 10. Investment property

During for the years ended As at March 31, 2014 and 2013, the movements of investment property are as follows:

	In Million Baht					
	Consol	idated	Separate			
	financial s	tatements	financial statements			
	2014	2013	2014	2013		
Appraised Value						
Beginning balance	3,398	706	5	5		
Increase	94	-	-	-		
Transfer from property, plant and equipment	-	406	-	-		
Transfer from real estate development cost	469	191	469	-		
Gain on revaluation	763	2,095	134			
Ending balance	4,724	3,398	608	5		

Investment property is stated at fair value based on the latest appraised value (market approach) of independent valuers.

# NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 11. Property, plants and equipment, net

	Consolidated (In Million Baht)								
		Buildings	Impact Hall	Impact		Furniture			
		and other	interior	Hall	Buildings	and	Motor	Construction	
	Land	construction	systems	structure	improvements	fixtures	vehicles	in progress	Total
At Cost									
March 31, 2013	2,975	151	4,428	6,035	257	937	77	116	14,976
Increase	-	18	51	-	-	150	14	149	382
Decrease	-	-	-	-	-	(4)	(2)	-	(6)
Transfer in (Tranfer out)	167		83		17	47		(147)	167
March 31, 2014	3,142	169	4,562	6,035	274	1,130	89	118	15,519
Accumulated Depreciation									
March 31, 2013	-	66	1,346	800	171	651	52	-	3,086
Increase	-	8	240	142	12	90	10	-	502
Decrease						(4)	(2)		(6)
March 31, 2014	-	74	1,586	942	183	737	60		3,582
Differences on revaluation									
of assets									
March 31, 2013	5,687	43	1,594	2,785	-	-	-	-	10,109
Increase	995	-	-	-	-	-	-	-	995
Decrease									
March 31, 2014	6,682	43	1,594	2,785					11,104
Accumulated depreciation									
-differences on revaluation									
of assets									
March 31, 2013	-	2	9	16	-	-	-	-	27
Increase	-	4	40	53	-	-	-	-	97
Decrease									
March 31, 2014		6	49	69					124
Net book value									
March 31, 2013	8,662	126	4,667	8,004	86	286	25	116	21,972
March 31, 2014	9,824	132	4,521	7,809	91	393	29	118	22,917

As at March 31, 2014 and 2013, a portion of property with historical costs of Baht 626 million and Baht 560 million, respectively, are in use but fully depreciated.

## NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

As at March 31, 2013, a certain parcel of land and building of a subsidiary have been mortgaged as collateral for long-term loan. (Note 14).

	Separate (In Million Baht)				
	Building	Furniture and	Motor		
	Improvements	fixtures	vehicles	Total	
Cost					
March 31, 2013	37	17	6	60	
Increase	-	2	1	3	
Decrease					
March 31, 2014	37	19	7	63	
Accumulated Depreciation					
March 31, 2013	30	10	6	46	
Increase	-	2	-	2	
Decrease					
March 31, 2014	30	12	6	48	
Net book value					
March 31, 2013	7	7		14	
March 31, 2014	7	7	1	15	

As at March 31, 2014 and 2013, a portion of property with historical costs of Baht 43 million respectively, are in use but fully depreciated.

The Group has applied the accounting for assets revaluation in accordance with the announcement of the Federation of Accounting Professions No.18/2554 dated April 12, 2011 which allow the Company to use the former accounting for assets revaluation as per the announcement No. 25/2549 that transfer depreciation for capital surplus from asset revaluation shall be treated as already occurred to the retained earning directly without passing through the statement of comprehensive income until the accounting period beginning before January 1, 2016. If the Company and its subsidiaries recorded the depreciation of such surplus on revaluation of assets in the statements of income, the effect to the statements of income for the years ended March 31, 2014 and 2013 are as follows:

## NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

	In Millio	n Baht
	Consoli	dated
	2014	2013
Depreciation recognized in shareholders' equity	97	27
Effect to statements of income from above depreciation recognized in shareholders' equity		
Profit for the years decrease	(97)	(27)
Earnings per share decrease (Unit : Baht per share)	(0.005)	(0.002)

## 12. Land held for future use

Previously, the Company invested in an overseas property fund, The New Land Fund (NALF), incorporated in Bermuda. Pursuant to the agreement of the fund holders, NALF had commenced to distribute all its assets in 2002 to each of NALF's unit holders, including the Company, in exchange for the unit holders returning their units to NALF. The asset distribution is based on the percentage of holding of each unit holder.

As a result of the liquidation of NALF, the fund transferred plots of land totaling Baht 7,285 million to the Company which was presented under "Land held for future use".

Presently, the Company is considering to launch a new project on such land.

# 13. Long-term debt instruments

			Consolidated financial statements				
			2014		2013	3	
		Interest	Amou	nt	Amou	nt	
	Maturity	rate per	Original	Million	Original	Million	
	date	annum	Currency	Baht	Currency	Baht	
1. Exchangeable	October	4.50 %	13.38 million		13.97 million		
Bonds	2003		U.S. Dollars	436	U.S. Dollars	411	
2. Exchangeable	March	3.125%	61.60 million		75.35 million		
Notes	2001		Swiss Francs	2,272	Swiss Francs	2,347	
				2,708		2,758	
Provision for premium on bond redemption			46		44		
Total long-term debt instruments presented as current portion			2,754		2,802		

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

The notes have been classified to current liabilities due to the fact that Bangkok Land (Cayman Islands) Limited (BL

Cayman) has defaulted on interest and principal repayments. Accrued interest on the notes has been calculated at the

coupon rates under the contract.

Exchangeable Bonds under item 1

In 1993, BL Cayman issued guaranteed exchangeable bonds of USD 150 million due 2003 that were guaranteed by the

Company. The bonds bear interest at the rate of 4.5% per annum and the bondholders had the option to redeem the bonds in

October 1998 at 110.73 percent of the principal amount and to exchange to common shares of Bangkok Land Public

Company Limited during the period of February 21, 1994 to June 16, 2000.

BL Cayman has been in default on interest payment and principal redemption of the exchangeable bonds from October 13,

1998 to date.

Exchangeable Notes under item 2

In 1994, BL Cayman issued guaranteed exchangeable notes of Swiss Francs 400 million that were guaranteed by the

Company. The notes bear interest at the rate of 3.125% per annum and due on March 31, 2001. The noteholders had the

option to redeem the notes in March 1999 at the principal amount and to exchange to common shares of Bangkok Land

Public Company Limited during the period of November 15, 1993 to August 13, 2003.

BL Cayman has been in default on interest payment on exchangeable notes from March 31, 1998 to date. Under the terms

of the note, in the event of default for more than 14 days on payment of interest, the bondholders can give notice to the

issuer and the guarantor, and the bonds shall be immediately due and repayable. In May 1998, the noteholders called BL

Cayman and the company (as guarantor of the exchangeable note) to repay the principal amount of the notes outstanding

together with accrued interest.

The Group has not hedged any long-term liabilities denominated in foreign currencies.

In September 2013, the Company's legal advisor has reviewed the terms and conditions of these debt instruments and has

the opinion that Bland Cayman has over accrued interest payable in the sum of Baht 450 million. This over accrued interest

was therefore written back in the financial statements of the Group as other income in the consolidated statement of

comprehensive income for the year ended March 31, 2014.

## NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

## 14. Long-term loans

As of March 31, 2014 and 2013, the Company has long-term loans as follows:

	In Million	n Baht
	Consolid	lated
	financial sta	tements
	2014	2013
Long-term loans	-	2,050
Less Current portion due within one year	<u> </u>	(200)
Net	<u> </u>	1,850

In January 2013, a subsidiary has entered into a loan agreement with a commercial bank and borrowed Baht 2,100 million. This loan is secured by land and buildings of the subsidiary (Note 11) with a repayment term of 7 years by quarterly installments at an interest rate of MLR less 0.5% per annum.

The loan was repaid in full by the subsidiary in May 2013.

## 15. Other current liabilities

The balances of other current liabilities as at March 31, 2014 and 2013, are as follows:

	In Million Baht					
	Consolidat	ted	Separate			
	financial statements		financial statements			
	2014	2013	2014	2013		
Provision for loss on pending lawsuits (Note 28)	129	619	126	118		
Accrued income tax	46	78	-	1		
Others	162	381	13	5		
Total	337	1,078	139	124		

# NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 16. Deferred tax

Deferred tax as at March 31, 2014 and 2013 comprises:

		In Million Baht					
	Consoli	Consolidated financial statments		ate			
	financial s			atements			
	2014	2013	2014	2013			
Deferred tax assets	19	17	-	1			
Deferred tax liabilities	(2,409)	(2,057)	(28)	(1)			

Movements in total deferred tax assets and liabilities during the year were as follows:

	In Million Baht					
	Consolidated financial statments					
		(Charged) / credited to:				
			Other			
	April 1,	Profit or	comprehensive		March 31,	
	2013	loss	income	Equity	2014	
Deferred tax assets						
Allowance for doubtful accounts	11	4	-	-	15	
Provision for employees benefits	4	-	-	-	4	
Income recognition of real estate business	2	(2)				
Total	17	2			19	
Deferred tax liabilities						
Revaluation of property, plant and equipment	(1,403)	-	(184)	-	(1,587)	
Revaluation of investment property	(569)	(153)	-	-	(722)	
Iincome recognition of real estate business	-	(1)	-	-	(1)	
Others	(85)	(14)			(99)	
Total	(2,057)	(168)	(184)		(2,409)	

# NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

			In Million Baht		
		Consc	olidated financial stat	ments	
		((	Charged) / credited to	o:	
			Other		
	April 1,	Profit or	comprehensive		March 31,
	2012	loss	income	Equity	2013
Deferred tax assets					
Allowance for doubtful accounts	18	(7)	-	-	11
Provision for employees benefits	6	(2)	-	-	4
Income recognition of real estate business	5	(3)			2
Total	29	(12)			17
Deferred tax liabilities					
Revaluation of property, plant and equipment	-	-	(1,403)	-	(1,403)
Revaluation of investment property	(194)	(375)	-	-	(569)
Others	(100)	15	-	-	(85)
Total	(294)	(360)	(1,403)		(2,057)
			In Million Baht		
		Sepa	rate financial statem	ents	
		((	Charged) / credited to	o:	
			Other		
	April 1,	Profit or	comprehensive		March 31,
	2013	loss	income	Equity	2014
Deferred tax assets					
Income recognition of real estate business	1	(1)	-	-	-
Total	1	(1)			
Deferred tax liabilities					
Revaluation of investment property	(1)	(26)	-	-	(27)
Income recognition of real estate business	-	(1)	-	-	(1)
Total	(1)	(27)	-		(28)

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

	In Million Baht						
	Separate financial statements						
			Other				
	April 1,	Profit or	comprehensive		March 31,		
	2012	loss	income	Equity	2013		
Deferred tax assets							
Income recognition of real estate business	4	(3)			1		
Total	4	(3)			1		
Deferred tax liabilities							
Revaluation of investment property	(1)				(1)		
Total	(1)				(1)		

Deferred tax assets are recognised for tax loss carried forward only to the extent that realisation of the related tax benefit through the future taxable profits is probable. The Group has unrecognised tax losses of Baht 428 million in 2014, which may carry forward against future taxable income (Separate : Baht 428 million).

Deferred income tax assets and liabilities are offset when there is a legally enforceable right and the income taxes relate to the same fiscal authority.

## 17. Provision for employees benefits

An independent actuary carried out an evaluation of the Company's obligations for employees' long-term benefits using the projected unit credit method. The Company has provided the provision for employees' long-term benefits for the years ended March 31, 2014 and 2013, as follows:

ht
1
ents
2013
20.08
3.23
(1.29)

#### NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

	In Million Baht	
	Consolidated	
	financial statements	
	2014	2013
Provision for employee benefits - ending	22.91	22.02
Present value of unfunded obligation as at March 31,	22.91	22.02
Expense recognised in profit or loss		
Current service cost	1.24	2.51
Interest cost	0.60	0.72
Total – recognized in the statement of income	1.84	3.23
Principal actuarial assumptions at the reporting date (Actuarial basis)		
Discount rate (%)	3.3558	3.5861
Future salary increase (%)	3	3
Retirement age (years old)	55	55

# 18. a) Share capital

At the extraordinary meeting of the shareholders held on June 11, 2013, the shareholders has resolutions as follows:

- 1. Approve the registered capital reduction of the Company from Baht 26,671,687,159 to Baht 22,634,073,225 by cancelling 4,037,613,934 authorized but unissued ordinary shares at a par value of Baht 1 each (save for the authorized but unissued ordinary shares amounting to 1,991,725,989 shares which have been reserved for exercise of the holders of the BLAND W-3).
- 2. Approve the increase of the registered share capital of the Company from Baht 22,634,073,225 to Baht 29,584,073,225 by issuance of 6,950,000,000 new ordinary shares at a par value of Baht 1 each with conversion rate 2.97 existing shares to 1 unit of warrant.
- 3. Approve the allotment of 6,950,000,000 new ordinary shares with a par value of Baht 1 each pursuant to the capital increase as a reserve for the exercise of the holders of the Warrants BLAND-W4.

The Company has already registered the decrease and increase of registered share capital with Ministry of Commerce on June 12, 2013 and June 13, 2013 respectively.

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

b) Warrants

1. On May 26, 2008, warrants to purchase ordinary shares of the Company was listed on the Stock Exchange of Thailand

(trading commencement on May 26, 2008) – BLAND-W2 with major characteristics as follows:

Type of Warrants: Named certificate and transferable

Number of Warrants: 6,886,268,732 units

Underlying Shares: 6,897,044,522 shares

Offering: Offered to existing shareholders whose name appeared on the registration book

Rights of Warrants: The holder of warrant certificate has the right to purchase ordinary share of the Company

of 1 warrant for 1 new share.

Exercise Price: 1st year: Baht 1.10 per share;

2nd year: Baht 1.30 per share;3rd year: Baht 1.50 per share;4th year: Baht 1.70 per share;

5th year: Baht 1.90 per share;

Term of Warrants: 5 years from the issuance date of May 2, 2008 with the last exercise date being May 2,

2013.

On March 31, 2013, the warrant holder of BLAND-W2 exercised 216,702,385 units and the Company received Baht 411,734,531.50 share proceeds from the issuance of 216,702,385 common shares to the warrant. This proceeds was recorded as "Share subscription" in the statement of financial position as at March 31, 2013. The change of paid-up share capital was officially registered with Ministry of Commerce on April 4, 2013.

On May 2, 2013 (the last exercise date of BLAND-W2) the warrant holder exercised 2,629,378,748 units and the Company received Baht 4,995,819,621.20 from the issuance of 2,629,378,748 common shares to the warrant. The change of paid-up share capital was officially registered with Ministry of Commerce on May 15, 2013.

2. At the extraordinary meeting of the shareholders held on October 19, 2010, the shareholders resolved to issue and offer the

warrants (BLAND-W3) to the shareholders as detailed belows:

Type of Warrants: Named certificate and transferable

Number of Warrants: 1,999,038,869 units

#### NOTES TO FINANCIAL STATEMENTS

#### MARCH 31, 2014

Underlying Shares: 1,999,038,869 shares

Offering: Offered to existing shareholders whose name appeared on the registration book

Rights of Warrants: The holder of warrant certificate has the right to purchase ordinary share of the Company

of 1 warrant for 1 new share.

Exercise Price: 1st year: Baht 1.10 per share;

2nd year: Baht 1.30 per share; 3rd year: Baht 1.50 per share; 4th year: Baht 1.70 per share; 5th year: Baht 1.90 per share;

Term of Warrants: 5 years from the issuance date of November 8, 2010 with the last exercise date being

November 8, 2015.

On March 31, 2013, the warrant holder of BLAND-W3 exercised 970,706 units and the Company received Baht 1,456,059 share proceeds from the issuance of 970,706 common shares to the warrant. This proceeds was recorded as "Share subscription" in the statement of financial position as at March 31, 2013. The change of paid-up share capital was officially registered with Ministry of Commerce on April 4, 2013.

On June 30, 2013, the warrant holder of BLAND-W3 exercised 112,359 units and the Company received Baht 168,538.50 share proceeds from the issuance of 112,359 common shares to the warrant. The change of paid-up share capital was officially registered with Ministry of Commerce on July 3, 2013.

On September 30, 2013, the warrant holder of BLAND-W3 exercised 63,898 units and the Company received Baht 95,847 share proceeds from the issuance of 63,898 common shares to the warrant. The change of paid-up share capital was officially registered with Ministry of Commerce on October 3, 2013.

On March 31, 2014, the warrant holder of BLAND-W3 exercised 16,122 units and the Company received Baht 27,407 share proceeds from the issuance of 16,122 common shares to the warrant. This proceeds was recorded as "Share subscription" in the statement of financial position as at March 31, 2014. The change of paid-up share capital was officially registered with Ministry of Commerce on April 4, 2014.

As at March 31, 2014, the outstanding of unexercised warrants (BLAND-W3) was 1,991,533,610 units.

3. At the extraordinary meeting of the shareholders held on June 11, 2013, the shareholders resolved to issue and offer the warrants (BLAND-W4) to the shareholders as detailed belows:

#### NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

Type of Warrants: Named certificate and transferable

Number of Warrants: 6,949,753,569 units

Underlying Shares: 6,949,753,569 shares

Offering: Offered to existing shareholders whose name appeared on the record date on May 20,

2013. The Company will allocate and offer to the existing shareholders pro-rata to their

shareholding at the rate of 2.97 existing shares to 1 unit of warrants.

Rights of Warrants: The holder of warrant certificate has the right to purchase ordinary share of the

Company of 1 warrant for 1 new share.

Exercise Price: Baht 2 per share save for the adjustment of the exercise price

Term of Warrants: 5 years from the issuance date of July 3, 2013. The first exercise date is September 30,

2013, and the last exercise date is July 2, 2018.

On September 30, 2013, the warrant holder of BLAND-W4 exercised 1,368,013 units and the Company received Baht 2,736,026 share proceeds from the issuance of 1,368,013 common shares to the warrant. The change of paid-up share capital was officially registered with Ministry of Commerce on October 3, 2013.

On March 31, 2014, the warrant holder of BLAND-W4 exercised 64,956 units and the Company received Baht 129,912 share proceeds from the issuance of 64,956 common shares to the warrant. This proceeds was recorded as "Share subscription" in the statement of financial position as at March 31, 2014. The change of paid-up share capital was officially registered with Ministry of Commerce on April 4, 2014.

As at March 31, 2014, the outstanding of unexercised warrants (BLAND-W4) was 6,948,320,600 units.

## NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

## 19. Legal reserve

According to the Public Companies Act, the Company has appropriated its reserve as a legal reserve in the sum of 5% of the annual net profit less the total accumulated deficit brought forward.

# 20. Dividend payment

At the shareholders' meeting held on July 30, 2012, the shareholders passed the resolution to approve the dividend payment at the rate of Baht 0.02 per share, totaling Baht 356 million.

At the shareholders' meeting held on July 31, 2013, the shareholders passed the resolution to approve the dividend payment at the rate of Baht 0.03 per share, totaling Baht 619 million.

## 21. Other revenues

Other revenues for the years ended March 31, 2014 and 2013 comprise:

	In Million Baht				
	Consolidated Separate				
	financial statements		financial statements		
	2014	2013	2014	2013	
Interest income	51	26	98	64	
Gain on reversal of long outstanding account payable	417	127	417	85	
Reversal of accrued interest (Note 13)	450	-	-	-	
Reversal of provision for loss on pending lawsuits (Note 28)	500	-	-	-	
Reversal of allowance for doubtful account	-	-	33	1,389	
Gain on revaluation of investment property	763	2,095	134	-	
Gain on repurchase of exchangeable notes	387	-	-	-	
Others	161	63	101	32	
Total	2,729	2,311	783	1,570	

## NOTES TO FINANCIAL STATEMENTS

# MARCH 31, 2014

# 22. Expenses classified by nature of expenses

Significant expenses by nature for the years end March 31, 2014 and 2013 are as follows:

	In Million Baht					
	Consolid	ated	Separate			
	financial statements		financial statements			
	2014	2013	2014	2013		
Salary and wages and other employee benefits	637	581	43	36		
Depreciation	681	564	77	77		
Professional fee	28	70	18	41		
Advertising expense	38	27	24	5		
Other charges	45	54	16	46		

# 23. Income tax

Income tax recognized in profit or loss

For the years ended March 31, 2014 and 2013, income tax expense consisted of the following:

	In Million Baht				
	Consolic	lated	Separate		
	financial statements		financial statements		
	2014	2013	2014	2013	
Corporate income tax:					
Corporate income tax	119	180	-	1	
Deferred income taxes:					
Relating to origination and reversal of temporary					
differences	166	437	28	2	
Deferred tax income resulting from reduction in tax rate		(65)		(1)	
Income tax (revenue) in statements of comprehensive					
income	285	552	28	2	

# NOTES TO FINANCIAL STATEMENTS

# MARCH 31, 2014

Reconci			

Reconciliation of effective tax rate					
		In Million	Baht		
	Consolidated				
		financial stat	ements		
	Rate		Rate		
	(%)	2014	(%)	2013	
Profit before income tax expense		2,381		3,085	
Income tax using the Thai corporation tax rate	20	476	20	617	
Tax effect of income and expenses that are not taxable					
income or not deductible in determining taxable profit-net		(357)		(437)	
Total		119		180	
		In Million	Baht		
		Separa	te		
		financial stat	ements		
	Rate		Rate		
	(%)	2014	(%)	2013	
Profit before income tax expense		1,793		1,515	
Income tax using the Thai corporation tax rate	20	359	20	303	
Tax effect of income and expenses that are not taxable					
income or not deductible in determining taxable profit-net		(359)		(302)	
Total		-		1	

## NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 24. Management benefit expenses

Management benefit expenses represent benefit expenses that management obtained from the Company such as compensation paid in cash and other benefits as stocks, debentures or other privileges including employee stocks option plan or any incentive, etc. For the listed company, management represents the management team as described according to the Securities and Exchange Law.

Management benefit expenses for the years ended March 31, 2014 and 2013 consist of:

	In Million Baht						
	Consol	lidated	Separate				
	financial statements		financial statements				
	2014	2013	2014	2013			
Management benefit expenses presented in costs							
of sales	29	24	-	-			
Management benefit expenses presented in							
administrative expense	70	60	31	20			
Total	99	84	31	20			

# NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

# 25. Segment information

Consolidated financial statements (In I	Million Baht )
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	For the year ended March 31, 2014						
	Real estate Business	Retail business	Exhibition center business	Other service	Total	Elimination	Total
Segment revenue	1,363	256	2,660	133	4,412	(71)	4,341
Segment profit	163	106	505	(17)	757	31	788
Corporate expenses					(201)	-	(201)
Interest income					291	(240)	51
Dividend income					1,700	(1,700)	-
Gain on reversal of long							
outstanding account payable					417	-	417
Gain on revaluation of investment							
property					763	-	763
Reversal of accrued interest					450	-	450
Reversal of provision for loss on							
pending lawsuits					500	-	500
Gain on sale of assets					2	-	2
Gain on repurchase of							
exchangeable notes					387	-	387
Loss on exchange rate, net					(535)	-	(535)
Reversal of allowance for doubtful							
account					33	(33)	-
Finance costs					(481)	240	(241)
Income tax expense				_	(285)		(285)
Net profit of period				=	3,798	(1,702)	2,096

# NOTES TO FINANCIAL STATEMENTS

# MARCH 31, 2014

Consolidated financial statements (in Million Bant)	
For the year ended March 31, 2013	

	For the year ended March 31, 2013						
	Real estate	Retail	Exhibition	Other			
	Business	business	center business	service	Total	Elimination	Total
Segment revenue	846	225	2,554	143	3,768	(41)	3,727
Segment profit	19	68	666	4	757	(17)	740
Corporate expenses					(149)	-	(149)
Interest income					270	(244)	26
Dividend income					365	(365)	-
Gain on reversal of long outstanding							
Account payable					127	-	127
Gain on revaluation of investment							
property					2,175	(80)	2,095
Gain on disposal of investment					7	-	7
Gain on exchange rate, net					359	-	359
Reversal of allowance for doubtful							
account					1,389	(1,389)	-
Finance costs					(364)	244	(120)
Income tax expense					(562)	10	(552)
Profit of Non-controlling interests					(195)		(195)
Net profit of equity holders of the							
parent					4,179	(1,841)	2,338
Property, plants and equipment							
As at March 31, 2014	1,256	134	21,356	7	22,753	164	22,917
As at March 31, 2013	1,119	122	20,565	4	21,810	162	21,972

## NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

## 26. Earnings per share

## Basic earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the year.

## Diluted earnings per share

Diluted earnings per share is calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares in issue during the period adjusted for the effect of conversion of warrant to ordinary share.

Earning per share for the years ended March 31, 2014 and 2013 comprise:

	Consolidated financial statements		Separate financial statements	
	2014	2013	2014	2013
Net profit attributable to shareholders (million Baht)	2,096	2,338	1,765	1,513
Weighted average number of ordinary shares in issue during				
the year (million shares)	20,614	18,676	20,614	18,676
Diluted earnings per share (Baht per share)	0.102	0.125	0.086	0.081

## 27. Financial instruments

As at March 31, 2014 and 2013 the Group has the following risks relating to significant financial instruments:

#### a) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The Group has long-term loans from banks, and the value of such loans will fluctuate due to changes in market interest rates.

#### NOTES TO FINANCIAL STATEMENTS

## MARCH 31, 2014

## b) Currency risks

Currency risk is the risk that the value of the financial instrument will fluctuate due to changes in currency exchange rates.

The Group faced currency exchange risk relating to Exchangeable Notes denominated in Swiss Francs and U.S. Dollars. The Group had not hedged its foreign currency liabilities relative to these Exchangeable Notes as repayment date of debts remains uncertain following the default by the Group in payment of interest and principal which caused the total amount of debts to become due for repayment as explained in Note 13.

#### c) Liquidity risk

Liquidity risk or funding risk is the risk that the Group will encounter difficulty in raising fund to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly or close to its fair value.

#### d) Fair value of financial assets and liabilities

The carrying amounts of all financial assets and liabilities of the Group as at March 31, 2014 and March 2013, presented in the consolidated financial statements and saparate financial statements approximate to their fair values except for the fair value of long-term debt instruments cannot be calculated, accordingly, no disclosure is made.

# 28. Pending lawsuits

As at March 31, 2014, the Company has pending lawsuits as summarized below:

- i) A number of the Group's customers have filed civil lawsuits demanding that the Company and Bangkok Airport Industry Company Limited, its subsidiary, to return deposits and installments funds, in the aggregate amount of approximately Baht 130 million alleging that the Company and Bangkok Airport Industry Company Limited had breached the purchase and sales agreements (March 31, 2013 : Baht 132 million). As at March 31, 2014, Baht 9 million is recorded in the financial statements (March 31, 2013: Baht 11 million).
- ii) A major contractors have filed civil lawsuits demanding the Group to repay a total debt of Baht 194 million together with interest of 15% per annum to be calculated from the date of filing of lawsuits until the date of settlement. The contractor has alleged that the Company had defaulted on payment of debt under certain construction contracts. As at March 31, 2014, the outstanding principal, excluding interest, payables to this contractor recorded in the financial statements amounted to Baht 122 million (March 31, 2013: Baht 122 million).

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

For case i) and ii), the ultimate outcomes are still pending. However, the Company has provided accrued interest for

these cases up to March 31, 2014 of Baht 128 million in the consolidated financial statements and the separate financial

statements of Baht 127 million.

iii) A government agency has filed a civil lawsuit against Bangkok Airport Industry Company Limited ("BAIC"), a

subsidiary of the Company, alleging BAIC had breached a property sale and purchase agreement and demanding a total

compensation of Baht 1,241 million (damages of Baht 816 million and interest of Baht 425 million). The plaintiff also

demanded additional interest on Baht 816 million, which has to be calculated from the filing date of the lawsuit to the

date of settlement at an interest rate of 7.5% per annum. On January 27, 2012 the Court has a judgement to order BAIC

to pay Baht 255.92 million together with interest of 7.5% per annum to be calculated from July 13, 2000 until date of

settlement. The subsidiary already recorded provision of claims including interest totaling Baht 500 million in the

financial statements. Subsequently on December 20, 2013 the Appeal Court has judgement to dismiss the plaintiff's

claim. The subsidiary therefore reversed the total amount of provision claims in the financial statements for the year

ended March 31, 2014. Presently, the plaintiff is in process to file a pettition to the Supreme Court.

iv) An exchangeable note holder has filed a civil lawsuit against the Company, who is the guarantor of exchangeable notes

issued by a subsidiary, requesting for the payment of USD 1 million exchangeable notes (Note 13). The plaintiff has

demanded the Company to repay a total amount of Baht 59 million (principal of Baht 35 million and interest plus put premium of Baht 24 million) together with additional interest of 4.5% per annum on the principal of USD 1 million for

the period from the date of filing the lawsuit until the date of settlement. On October 1, 2012, the Court dismissed the

plaintiff's claim citing that the 10 year status of limitations has expired. The bond holders has also filed a petition of

this judgement to the Supreme Court.

Furthermore, the Company's legal advisor has the opinion that the status of limitations of this debt has expired and the

Company should have no case to answer. Therefore it is not necessary to made further provision in the financial

statements.

29. Capital management

The primary objectives of the Company's and its subsidiaries capital management are to maintain their abilities to continue

as a going concern and to maintain an appropriate capital structure.

As at March 31, 2014, debt to equity ratio in the consolidated financial statements and the separate financial statements are

0.16:1 and 0.58:1, respectively.

#### NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2014

## 30. Commitments and contingent liabilities

- a) As at March 31, 2014, the Company's and its subsidiaries had capital commitments to the principal building contractor for the construction of real estate and rental and service agreements amounting to approximately Baht 980 million (Separate: Baht 372 million).
- b) As at March 31, 2014, the Company and its subsidiaries had contingent liabilities in respect of bank guarantees issued by the banks on behalf of the Company and its subsidiaries in the normal course of business amounting to approximately Baht 169 million (Separate: Baht 36 million).

#### 31. Other

The Group's financial advisor submitted to the SEC an application to request for approval of setting up a Real Estate Investment Trust (REIT) to invest in Impact Arena, Impact exhibition, Impact Challenger, Impact Forum and Car park P2. This properties are owned by the Company's subsidiary, Impact Exhibition Management Company Limited.

#### 32. Reclassification

Certain amounts in the financial statements for the year ended March 31, 2013, have been reclassified to conform to the current period, which no effect on net income or shareholders' equity previously reported.

## 33. Approval of financial statements

These financial statements have been approved by the Company's management on May 30, 2014.